home care association of washington
REPRESENTING HOME HEALTH, HOSPICE, & HOME CARE AGENCIES

BOARD OF DIRECTORS MEETING PACKET

January 18, 2019
9:00 am - 1:00 pm
Wesley
815 South 216th Street
Des Moines, WA 98198

HCAW January 2019 Board Meeting Agenda

Our Vision: We are inspired to position homecare services as a leader in healthcare in Washington State.

Our Mission: To promote the long-term growth and sustainability of in-home services in Washington State. HCAW provides leadership for consumers by unifying in-home services providers through public outreach, education, legislative advocacy and supporting practice standards.

Date: 1/18/19		**Time:** 9:00 a.m. – 1:00 p.m.	**Location:** Wesley Homes, Des Moines, WA	
TIME	**TOPIC**	**DISCUSSION**	**PLAN OF ACTION**	**RESPONSIBLE**
9:00 a.m.	Call to Order	Welcome/Updates • SoftEdge Presentation	Review	Marilou
9:20 a.m.	Approval of Minutes	• November 2018	Approval	All
9:25 a.m.	Financial Report	• Review and approval of November & December 2018 financials	Review/Approval	Larissa/all
9:35 a.m.	Executive Director Report	• Highlights • Renewal Update	Review Review	Christine
9:45 a.m.	Committee Reports	• Annual Meeting/Education Committee o Conference Updates • Membership Committee o Renewal Updates	Discussion Discussion	Rachel, Gretchen/all Rob, Kyle, Nate
10:10 a.m.	Legislative Report	• State & Federal Legislative Priorities • NAHC Region X Report o How to get your staff involved in HCAW's legislative day • Legislative Report • VBP Discussion	Discussion/Approval Review Review Review/Discussion	Leslie, Donna/All Brent Leslie Leslie/All
11:00 a.m.	Strategic Planning	Break into teams to work on strategic initiatives.	Work Group	All
1:00 p.m.	Adjournment	• Review of key deliverables/action items/decisions		Marilou
	Next Meeting	February 15, 2019 from 10:00 a.m. – 12:00 p.m.		

Board Meeting Minutes
Friday, November 16, 2018
Teleconference
10:00AM – 12:00PM

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Our Mission: To promote the long-term growth and sustainability of in-home services in Washington State. HCAW provides leadership for consumers by unifying in-home services providers through public outreach, education, legislative advocacy and supporting practice standards.

ATTENDANCE

Board: Marilou Church, President; Larissa Jording, Secretary/Treasurer; Rob Krause, Past President; Directors Gretchen Anderson, Kyle Long, Sam Miller, Melinda Moore, Greg Pang, Nate Smith; Brent Korte, Ex-Officio
Staff: Donna Goodwin, Clinical Director; Leslie Emerick, Legislative Consultant; Christine Opiela, Executive Director
Absent: Rachel Manchester, President-Elect

CALL TO ORDER

Marilou welcomed everyone and called the meeting to order at 10:06AM.

Marilou notified the Board of her position change from Kindred at Home to Kaiser Permanente. While each Board member shares the responsibility of representing all members, she asked the Board to notify Christine offline of any concerns with having a hospice representative as the HCAW President.

Brent's role within HCAW was discussed as he has been appointed to the NAHC Board and may have to adjust his commitment on the HCAW Board. There is also an EvergreenHealth employee who would make a great addition to the Board and, according to the Association bylaws, they would be able to serve while Brent is Ex-Officio as he is a non-voting member. This may be a potential issue as members have raised concerns in the past about the lack of diversity on the Board. While Brent is a non-voting member, this would be the third agency with dual representation. It was recommended to table this discussion until January and in the meantime reach out to agencies in areas not currently represented geographically, etc. to see if they are interested in serving. Those interested can join the in-person January Board meeting to get an idea of how the Board works together, the time commitment needed to serve, and what is on the horizon for 2019. They can then be added to the 2019 slate of nominees and begin getting involved on committees and task forces as part of their orientation. HCAW will also conduct more outreach to members on how to get involved in a variety of levels.

It was moved and seconded to approve the minutes from the October 19, 2018 Board meeting. Motion carried.

home care association of washington
REPRESENTING HOME HEALTH, HOSPICE, & HOME CARE AGENCIES

I. FINANCIAL REPORT

Larissa reviewed the October 2018 financials:

- Provider dues are higher than budgeted due to renewals received this summer. These late renewals were allocated to the remaining months of 2018 instead the full year so as not to affect the Association's previous completed fiscal year and Form 990.
- Service charges and fees are lower than budgeted as the fall program was moved to November. Also, the registration fees for the event were lower than in 2017, causing this to be underbudget.
- Workshop expenses are lower than budgeted due to the fall program being moved from October to November, which was a decision made after the 2018-19 budget was approved.
- Overall, HCAW's income is higher than budgeted and expenses continue to be lower than budgeted.

It was moved and seconded to place the October 2018 financials on file. Motion carried.

II. EXECUTIVE DIRECTOR'S REPORT

Christine reviewed highlights from her report:

- She reminded the Board that Leslie's contract will be reviewed for approval. Her monthly income fee is increasing from $3,200 to $3,700 and her title is changing from Legislative Consultant to Public Policy Director. Leslie has not had a rate increase in several years and the title change gives more credibility to the work Leslie does as she meets with legislators and industry partners to further HCAW's legislative priorities.

It was moved and seconded to approve Leslie's 2018-20 contract. Motion carried.

- The new Board Ambassador script is available and Board members are to reach out to their assigned members before the end of the year.
- HCAW's is increasing its presence on Facebook and Twitter with each account receiving more likes, shares, and retweets.
- NAHC is hosting a PDGM Regional Roadshow and Portland, OR will host the Pacific Northwest part of the tour. Christine has reached out to Fawn with OAHC to let her know HCAW is here to help support and promote the event in Washington State. The event date has not yet been finalized but will happen the first quarter of 2019.
- The SHARP program at WA L&I has created a survey to study and understand the physical demands of home health care. Christine encouraged the Board to share the survey with their staff.

III. LEGISLATIVE UPDATE

Leslie highlighted several items within the November Public Policy report:

- The mid-term elections in Washington State were on November 6th and the Democrats picked up six seats in the House and 3 in the Senate, but some areas are still too close to call. There is the potential for new legislators on the Healthcare Committee.

- HCA is working with their VBP vendor to create a model for Washington State. HCAW has been clear the need to include social workers and telehealth components. Leslie will reach out to Gail with HCA to ask if Brent, Greg, and Donna can work with their vendor on the first draft of the model. The hope is that this extra collaboration will create a more productive first draft and limit the need for multiple revisions.
- Leslie recommended the Board take action on the Home Health Certificate of Need rules. The methodology being used is from the 1984 State health plan and needs to be modernized. Leslie will send out a copy of the rulemaking petition and she and Donna will present their concerns for discussion and approval during the January Board meeting.

Brent reviewed his Region X report:

- NAHC has identified all Board members and will have their first meeting in December. There is better diversity amongst business partners, who are instrumental in helping our community innovate, and overall better geographic representation.
- Some of the larger for-profits are pushing back on the PDGM Behavior Adjustment. Their concern is that it is flawed and open for potential abuse. Brent confirmed it is a valid concern, but it is important for our industry to ethically receive proper reimbursement which it may through this model.
- 6-7 additional groupers have been added to PDGM allowing for more accuracy within the program.
- NAHC does not plan on further affiliating itself with Elevating Home as there are approximately 30% of their members who are also members of NAHC.
- The NAHC PDGM Regional Roadshow has selected Portland, OR to host the meeting in the Pacific Northwest. He recommended the Alaska, Idaho, Oregon, and Washington boards meet together to meet and discuss future collaborations.

IV. COMMITTEE REPORTS

Gretchen reviewed the Annual Meeting/Education Committee report:

- The Fall Conference was a success and will make approximately $6,000 after expenses.
- The Committee is reviewing speaker proposals for the Annual Conference but asked the Board to send in recommendations for speakers within their own agencies. Members are requesting more presentations to focus on real-life strategies, implementations, and examples. The tracks are Innovation, Quality, and Clinical Excellence.
- The Committee is recommending small raises to the Annual Conference registration rates. The Pre-Conference rates will also be the same as Single-Day. The early, regular, and late registration rates for the Awards Luncheon have been eliminated and there will be a flat rate of $50 as many will register late due to when the winners are announced. Winners will continue to receive comp registration to the luncheon and will now receive one free guest ticket. The Board requested the Committee raise the non-member conference rates so there is a greater difference between the member and non-member rates.

Rob reviewed the Membership Committee report:

- The Chairs met to discuss 2019 plans and the value proposition. They created an elevator speech to better explain HCAW's mission when speaking to non-members and the community-at-large.
- They will create a calendar of events including town hall meeting, regional networking happy hours, etc. to better engage members.
- HCAW's new Career Center platform offers additional features including career fairs at our conference that they will look into further.
- The Committee is looking for ways to utilize Donna's position and skill set as a new member benefit. One idea is a scheduled chat where members can ask her industry specific questions.
- To better engage the community-at-large, the Committee is considering working with nursing schools and programs to better educate the students on the value of in-home services. There is the potential to invite students to tour members' agencies to get a better idea of the industry. The Committee is conducting additional research before making any recommendations to the Board as there are potential liability issues to consider.
- Rob, Greg, Marilou, and Christine met with Phone2Action and SoftEdge to review their legislative action centers. These platforms will better engage members advocacy efforts and hopefully make HCAW's influence stronger in our community.

V. STRATEGIC PLANNING

In essence of time, it was recommended to approve the 2018-19 strategic plan as several Board teams have already begun working on their goals and strategies. The Board will meet virtually in December for these teams to get additional guidance and provide updates on current progress.

It was moved and seconded to approve the 2018-19 strategic plan. Motion carried.

VI. OTHER BUSINESS

The Board typically meets in person 3-4 times a year and Marilou asked the Board if they can meet in person in January. This time of year can be difficult for those living on the east side of the state to travel, so HCAW will look to reimbursing those members for their airfare. The Board will also consider allowing them to attend virtually if needed.

There being no other business, the meeting was adjourned at 12:07.

SUMMARY OF ACTION ITEMS

- Board members to contact Christine if they have any concerns with Marilou continuing as President.
- When making their Ambassador calls, Board members to ask if members or their staff are interested in running for a board position. Staff will solicit nominations in upcoming promotions.
- Christine to follow up with Leslie on her contract renewal.

- Leslie to reach out to the HCA to see if HCAW can work with their VBP vendor on their first draft of the proposal. Brent, Greg, and Donna will continue to work with Leslie and industry partners on this issue.
- Leslie and Donna to speak at the January meeting about the Home Health Certificate of Need rules. Leslie to distribute the rulemaking petition to the Board ahead of time for review.
- The Annual Meeting/Education Committee to send a list of Annual Conference topics to the Board to review and recommend staff members as potential speakers.
- The Annual Meeting/Education Committee to review the non-member Annual Conference rates and send updated recommendations via email to the Board for approval in December.
- The Membership Committee to create a calendar of events for review at the January Board meeting.
- Rob and Greg to make their LAN recommendation to the Board in January.
- Christine to covert the strategic plan into an Excel format so it is easier for Board members to see what they are responsible for and when strategic deadlines are.
- Christine to send out a Doodle survey for a December meeting to discuss the strategic plan.

Home Care Association of Washington
Actual vs. Budget Performance
For the Month and Five Months Ended November 2018

	Nov 18	Budget	Jul - Nov 18	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
4000 · Provider Dues	19,414.75	17,916.67	97,013.25	89,583.35	215,000.00
4010 · Affiliate Dues	317.68	333.33	1,558.52	1,666.65	4,000.00
4100 · Annual Meeting/Conv - Spring	0.00	0.00	2,020.00	0.00	48,000.00
4110 · Conf Trade Show Booth	0.00	0.00	0.00	0.00	25,000.00
4200 · Workshops/Seminars	7,315.00	3,750.00	20,668.70	18,750.00	45,000.00
4240 · Job Target/Career Board	0.00	125.00	0.00	625.00	1,500.00
4250 · Newsletter Ads/Subscriptions	0.00	54.17	0.00	270.85	650.00
4280 · Sponsorships/Endorsements/Rebat	500.00	0.00	500.00	0.00	2,500.00
4285 · Affiliate Sponsor	0.00	0.00	0.00	0.00	7,500.00
4300 · Health Care Reform Income	0.00	0.00	0.00	0.00	0.00
4310 · OCS OASIS Partnership	0.00	125.00	0.00	625.00	1,500.00
4385 · Website Advertising	0.00	83.33	0.00	416.65	1,000.00
5000 · Interest & Dividends	29.75	0.00	118.18	0.00	0.00
Total Income	27,577.18	22,387.50	121,878.65	111,937.50	351,650.00
Expense					
7000 · Management/Facilities/Staff/Equ	12,083.33	12,083.33	62,116.65	60,416.65	145,000.00
7010 · Service Charge Expense	80.87	416.67	687.24	2,083.35	5,000.00
7020 · Staff Travel	5.67	416.67	434.90	2,083.35	5,000.00
7130 · Lobbyist/Legislative Consultant	3,200.00	3,200.00	16,000.00	16,000.00	41,900.00
7150 · Lobbyist Expenses	0.00	125.00	499.31	625.00	1,500.00
7180 · Clinical Director	562.50	4,166.67	2,992.50	20,833.35	50,000.00
7190 · Clinical Director Expenses	0.00	250.00	0.00	1,250.00	3,000.00
7195 · Policy & Advocacy	0.00	208.33	0.00	1,041.65	2,500.00
7230 · Insurance	108.33	166.67	526.40	833.35	2,000.00
7240 · Office Supplies/Equipment	0.00	41.67	587.21	208.35	500.00
7250 · Printing/Stationery	5.40	125.00	220.46	625.00	1,500.00
7260 · Photocopies	0.00	83.33	8.90	416.65	1,000.00
7270 · Telephone	60.00	0.00	240.00	0.00	0.00
7290 · Tech. Dev/Maint/Website	226.61	222.50	1,014.03	1,112.50	2,670.00
7310 · Postage	0.00	54.17	499.45	270.85	650.00
7370 · NAHC Dues/Other Memberships	0.00	125.00	0.00	625.00	1,500.00
7400 · Membership Certificates	0.00	20.83	0.00	104.15	250.00
7520 · Board Meetings Expense	0.00	208.33	0.00	1,041.65	2,500.00
7530 · President's Travel Expense	0.00	166.67	0.00	833.35	2,000.00
7540 · Strategic Planning	0.00	125.00	1,380.35	625.00	1,500.00
7560 · Taxes	0.00	100.00	0.00	100.00	100.00
7580 · Miscellaneous	0.00	0.00	10.00	0.00	0.00
7600 · Unallocated Contingency	0.00	41.67	0.00	208.35	500.00
7700 · Annual Mtg/Convention Spring					
7710 · Speaker	0.00	0.00	0.00	0.00	6,000.00
7715 · Food and Beverage	0.00	0.00	0.00	0.00	35,000.00
7720 · Technology	0.00	0.00	0.00	0.00	5,500.00
7725 · Hand Outs	0.00	0.00	0.00	0.00	1,500.00
7730 · Lodging	0.00	0.00	0.00	0.00	2,700.00
7740 · Travel	0.00	0.00	0.00	0.00	2,000.00
Total 7700 · Annual Mtg/Convention Spring	0.00	0.00	0.00	0.00	52,700.00
7900 · Workshops/Seminar Expense					
7910 · Speaker	0.00	1,250.00	5,000.00	6,250.00	15,000.00
7915 · Food and Beverage	0.00	366.67	84.64	1,833.35	4,400.00
7920 · Technology	360.00	250.00	1,800.00	1,250.00	3,000.00
7925 · Hand Outs	0.00	208.33	1,922.06	1,041.65	2,500.00
7930 · Lodging & Transportation	0.00	0.00	816.43	0.00	0.00
7900 · Workshops/Seminar Expense - Other	0.00	125.00	3,099.00	625.00	1,500.00
Total 7900 · Workshops/Seminar Expense	360.00	2,200.00	12,722.13	11,000.00	26,400.00
Total Expense	16,692.71	24,547.51	99,939.53	122,337.55	349,670.00
Net Ordinary Income	10,884.47	-2,160.01	21,939.12	-10,400.05	1,980.00
Other Income/Expense					
Other Income					
9000 · Baird Change in Market Value	5,571.90		2,201.78		
9100 · Baird Income and Distributions	435.35		1,506.72		
Total Other Income	6,007.25		3,708.50		
Net Other Income	6,007.25		3,708.50		

Home Care Association of Washington
Actual vs. Budget Performance
For the Month and Five Months Ended November 2018

	Nov 18	Budget	Jul - Nov 18	YTD Budget	Annual Budget
Net Income	16,891.72	-2,160.01	25,647.62	-10,400.05	1,980.00

Home Care Association of Washington
Statement of Activities
For the Month Ended November 30, 2018 and 2017

	Nov 18	Nov 17
Ordinary Income/Expense		
Income		
4000 · Provider Dues	19,414.75	18,435.41
4010 · Affiliate Dues	317.68	449.38
4200 · Workshops/Seminars	7,315.00	-200.00
4280 · Sponsorships/Endorsements/Rebat	500.00	0.00
5000 · Interest & Dividends	29.75	13.16
Total Income	27,577.18	18,697.95
Expense		
7000 · Management/Facilities/Staff/Equ	12,083.33	8,750.00
7010 · Service Charge Expense	80.87	98.18
7020 · Staff Travel	5.67	0.00
7100 · Executive Director	0.00	6,400.00
7130 · Lobbyist/Legislative Consultant	3,200.00	3,200.00
7180 · Clinical Director	562.50	0.00
7230 · Insurance	108.33	103.14
7250 · Printing/Stationery	5.40	0.00
7270 · Telephone	60.00	0.00
7290 · Tech. Dev/Maint/Website	226.61	0.00
7310 · Postage	0.00	33.84
7370 · NAHC Dues/Other Memberships	0.00	750.00
7520 · Board Meetings Expense	0.00	183.57
7900 · Workshops/Seminar Expense		
7920 · Technology	360.00	477.00
Total 7900 · Workshops/Seminar Expense	360.00	477.00
Total Expense	16,692.71	19,995.73
Net Ordinary Income	10,884.47	-1,297.78
Other Income/Expense		
Other Income		
9000 · Baird Change in Market Value	5,571.90	1,865.71
9100 · Baird Income and Distributions	435.35	270.56
Total Other Income	6,007.25	2,136.27
Net Other Income	6,007.25	2,136.27
Net Income	**16,891.72**	**838.49**

Home Care Association of Washington
Statement of Financial Position
As of November 30, 2018 and November 30, 2017

	Nov 30, 18	Nov 30, 17
ASSETS		
Current Assets		
Checking/Savings		
1000 · PCB Checking 0944	1,282.02	16,732.40
1010 · PCB Money Mkt	120,446.74	100,054.11
1020 · Baird Cash and Equivalents	24,429.04	39,052.27
1030 · Bairds Investment Assets	108,398.33	93,079.97
1050 · Paypal	1,717.03	4,218.87
Total Checking/Savings	256,273.16	253,137.62
Accounts Receivable		
1200 · Accounts Receivable	782.00	0.00
Total Accounts Receivable	782.00	0.00
Other Current Assets		
1300 · Prepaid Expenses	3,700.00	819.00
1310 · Prepaid Insurance	1,083.34	1,031.72
1350 · Prepaid Annual Meeting Expenses		
1355 · Prepaid Annual Mtg Speaker	2,500.00	0.00
1350 · Prepaid Annual Meeting Expenses - Other	0.00	3,500.00
Total 1350 · Prepaid Annual Meeting Expenses	2,500.00	3,500.00
1375 · Prepaid Workshop Expenses	0.00	4,320.00
Total Other Current Assets	7,283.34	9,670.72
Total Current Assets	264,338.50	262,808.34
TOTAL ASSETS	**264,338.50**	**262,808.34**
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	860.18	0.00
Total Accounts Payable	860.18	0.00
Other Current Liabilities		
2110 · Deferred Dues		
2115 · Provider Dues	19,414.77	18,435.41
2120 · Affiliate Dues	317.67	624.38
Total 2110 · Deferred Dues	19,732.44	19,059.79
2175 · Deferred Workshop Income	0.00	375.00
2210 · Deferred Conf Trade Show Booth	0.00	2,500.00
Total Other Current Liabilities	19,732.44	21,934.79
Total Current Liabilities	20,592.62	21,934.79
Total Liabilities	20,592.62	21,934.79
Net Assets		
3000 · Unrestricted Net Assets	202,129.25	202,129.25
32000 · Retained Earnings	15,969.01	22,805.77
Net Income	25,647.62	15,938.53
Total Net Assets	243,745.88	240,873.55
TOTAL LIABILITIES & NET ASSETS	**264,338.50**	**262,808.34**

Home Care Association of Washington
Actual vs. Budget Performance
For the Month and Six Months Ended December 31, 2018

	Dec 18	Budget	$ Over Budget	Jul - Dec 18	YTD Budget	$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Provider Dues	19,414.77	17,916.67	1,498.10	116,428.02	107,500.02	8,928.00	215,000.00
4010 · Affiliate Dues	317.67	333.33	-15.66	1,876.19	1,999.98	-123.79	4,000.00
4100 · Annual Meeting/Conv - Spring	0.00	0.00	0.00	2,020.00	0.00	2,020.00	48,000.00
4110 · Conf Trade Show Booth	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
4200 · Workshops/Seminars	550.00	3,750.00	-3,200.00	21,218.70	22,500.00	-1,281.30	45,000.00
4240 · Job Target/Career Board	140.06	125.00	15.06	140.06	750.00	-609.94	1,500.00
4250 · Newsletter Ads/Subscriptions	0.00	54.17	-54.17	0.00	325.02	-325.02	650.00
4280 · Sponsorships/Endorsements/Rebat	0.00	0.00	0.00	500.00	0.00	500.00	2,500.00
4285 · Affiliate Sponsor	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00
4310 · OCS OASIS Partnership	0.00	125.00	-125.00	0.00	750.00	-750.00	1,500.00
4385 · Website Advertising	0.00	83.33	-83.33	0.00	499.98	-499.98	1,000.00
5000 · Interest & Dividends	17.86	0.00	17.86	136.04	0.00	136.04	0.00
Total Income	20,440.36	22,387.50	-1,947.14	142,319.01	134,325.00	7,994.01	351,650.00
Expense							
7000 · Management/Facilities/Staff/Equ	12,083.33	12,083.33	0.00	74,199.98	72,499.98	1,700.00	145,000.00
7010 · Service Charge Expense	530.89	416.67	114.22	1,218.13	2,500.02	-1,281.89	5,000.00
7020 · Staff Travel	2.83	416.67	-413.84	437.73	2,500.02	-2,062.29	5,000.00
7130 · Lobbyist/Legislative Consultant	3,700.00	3,700.00	0.00	19,700.00	19,700.00	0.00	41,900.00
7150 · Lobbyist Expenses	0.00	125.00	-125.00	499.31	750.00	-250.69	1,500.00
7180 · Clinical Director	618.75	4,166.67	-3,547.92	3,611.25	25,000.02	-21,388.77	50,000.00
7190 · Clinical Director Expenses	0.00	250.00	-250.00	0.00	1,500.00	-1,500.00	3,000.00
7195 · Policy & Advocacy	0.00	208.33	-208.33	0.00	1,249.98	-1,249.98	2,500.00
7230 · Insurance	108.33	166.67	-58.34	634.73	1,000.02	-365.29	2,000.00
7240 · Office Supplies/Equipment	0.00	41.67	-41.67	587.21	250.02	337.19	500.00
7250 · Printing/Stationery	45.59	125.00	-79.41	266.05	750.00	-483.95	1,500.00
7260 · Photocopies	0.00	83.33	-83.33	8.90	499.98	-491.08	1,000.00
7270 · Telephone	60.00	0.00	60.00	300.00	0.00	300.00	0.00
7290 · Tech. Dev/Maint/Website	226.61	222.50	4.11	1,240.64	1,335.00	-94.36	2,670.00
7310 · Postage	77.07	54.17	22.90	576.52	325.02	251.50	650.00
7370 · NAHC Dues/Other Memberships	750.00	125.00	625.00	750.00	750.00	0.00	1,500.00
7400 · Membership Certificates	0.00	20.83	-20.83	0.00	124.98	-124.98	250.00
7520 · Board Meetings Expense	0.00	208.33	-208.33	0.00	1,249.98	-1,249.98	2,500.00
7530 · President's Travel Expense	0.00	166.67	-166.67	0.00	1,000.02	-1,000.02	2,000.00
7540 · Strategic Planning	0.00	125.00	-125.00	1,380.35	750.00	630.35	1,500.00
7560 · Taxes	0.00	0.00	0.00	0.00	100.00	-100.00	100.00
7580 · Miscellaneous	0.00	0.00	0.00	10.00	0.00	10.00	0.00
7600 · Unallocated Contingency	0.00	41.67	-41.67	0.00	250.02	-250.02	500.00
7700 · Annual Mtg/Convention Spring							
7710 · Speaker	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
7715 · Food and Beverage	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
7720 · Technology	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00
7725 · Hand Outs	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
7730 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00
7740 · Travel	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Total 7700 · Annual Mtg/Convention Spring	0.00	0.00	0.00	0.00	0.00	0.00	52,700.00
7900 · Workshops/Seminar Expense							
7910 · Speaker	937.23	1,250.00	-312.77	5,937.23	7,500.00	-1,562.77	15,000.00
7915 · Food and Beverage	1,045.06	366.67	678.39	1,129.70	2,200.02	-1,070.32	4,400.00
7920 · Technology	0.00	250.00	-250.00	1,800.00	1,500.00	300.00	3,000.00
7925 · Hand Outs	0.00	208.33	-208.33	1,922.06	1,249.98	672.08	2,500.00
7930 · Lodging & Transportation	0.00	0.00	0.00	816.43	0.00	816.43	0.00
7900 · Workshops/Seminar Expense - Other	50.00	125.00	-75.00	3,149.00	750.00	2,399.00	1,500.00
Total 7900 · Workshops/Seminar Expense	2,032.29	2,200.00	-167.71	14,754.42	13,200.00	1,554.42	26,400.00
Total Expense	20,235.69	24,947.51	-4,711.82	120,175.22	147,285.06	-27,109.84	349,670.00
Net Ordinary Income	204.67	-2,560.01	2,764.68	22,143.79	-12,960.06	35,103.85	1,980.00
Other Income/Expense							
Other Income							
9000 · Baird Change in Market Value	-9,917.11		-9,917.11	-7,715.33		-7,715.33	
9100 · Baird Income and Distributions	618.38		618.38	2,125.10		2,125.10	
Total Other Income	-9,298.73		-9,298.73	-5,590.23		-5,590.23	
Net Other Income	-9,298.73		-9,298.73	-5,590.23		-5,590.23	
Net Income	**-9,094.06**	**-2,560.01**	**-6,534.05**	**16,553.56**	**-12,960.06**	**29,513.62**	**1,980.00**

Home Care Association of Washington
Statement of Activities
For the Month Ended December 31, 2018 and 2017

	Dec 18	Dec 17
Ordinary Income/Expense		
Income		
4000 · Provider Dues	19,414.77	18,435.41
4010 · Affiliate Dues	317.67	449.38
4200 · Workshops/Seminars	550.00	2,158.00
4240 · Job Target/Career Board	140.06	0.00
4250 · Newsletter Ads/Subscriptions	0.00	50.00
5000 · Interest & Dividends	17.86	8.96
Total Income	20,440.36	21,101.75
Expense		
7000 · Management/Facilities/Staff/Equ	12,083.33	8,750.00
7010 · Service Charge Expense	530.89	58.05
7020 · Staff Travel	2.83	0.00
7100 · Executive Director	0.00	6,400.00
7110 · Executive Director Expenses	0.00	362.02
7130 · Lobbyist/Legislative Consultant	3,700.00	3,200.00
7180 · Clinical Director	618.75	0.00
7230 · Insurance	108.33	103.14
7250 · Printing/Stationery	45.59	0.00
7270 · Telephone	60.00	0.00
7290 · Tech. Dev/Maint/Website	226.61	0.00
7310 · Postage	77.07	0.00
7370 · NAHC Dues/Other Memberships	750.00	0.00
7900 · Workshops/Seminar Expense		
7910 · Speaker	937.23	179.59
7915 · Food and Beverage	1,045.06	629.06
7920 · Technology	0.00	117.00
7900 · Workshops/Seminar Expense - Other	50.00	360.00
Total 7900 · Workshops/Seminar Expense	2,032.29	1,285.65
Total Expense	20,235.69	20,158.86
Net Ordinary Income	204.67	942.89
Other Income/Expense		
Other Income		
9000 · Baird Change in Market Value	-9,917.11	-275.48
9100 · Baird Income and Distributions	618.38	840.40
Total Other Income	-9,298.73	564.92
Net Other Income	-9,298.73	564.92
Net Income	**-9,094.06**	**1,507.81**

Home Care Association of Washington
Statement of Financial Position
As of December 31, 2018 and December 31, 2017

	Dec 31, 18	Dec 31, 17
ASSETS		
Current Assets		
Checking/Savings		
1000 · PCB Checking 0944	31,294.99	68,801.23
1010 · PCB Money Mkt	95,464.35	70,063.07
1020 · Baird Cash and Equivalents	24,723.77	44,215.39
1030 · Bairds Investment Assets	98,804.87	88,481.77
1050 · Paypal	1,000.00	4,624.82
Total Checking/Savings	251,287.98	276,186.28
Accounts Receivable		
1200 · Accounts Receivable	582.00	0.00
Total Accounts Receivable	582.00	0.00
Other Current Assets		
1300 · Prepaid Expenses	12,083.33	702.00
1310 · Prepaid Insurance	975.01	928.58
1350 · Prepaid Annual Meeting Expenses		
1355 · Prepaid Annual Mtg Speaker	7,500.00	0.00
1350 · Prepaid Annual Meeting Expenses - Other	0.00	3,500.00
Total 1350 · Prepaid Annual Meeting Expenses	7,500.00	3,500.00
1375 · Prepaid Workshop Expenses		
1380 · Prepaid Workshop Speaker Fee	0.00	5,000.00
1375 · Prepaid Workshop Expenses - Other	0.00	3,960.00
Total 1375 · Prepaid Workshop Expenses	0.00	8,960.00
Total Other Current Assets	20,558.34	14,090.58
Total Current Assets	272,428.32	290,276.86
TOTAL ASSETS	**272,428.32**	**290,276.86**
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	618.75	0.00
Total Accounts Payable	618.75	0.00
Other Current Liabilities		
2110 · Deferred Dues		
2115 · Provider Dues	35,683.75	42,345.50
2120 · Affiliate Dues	775.00	175.00
Total 2110 · Deferred Dues	36,458.75	42,520.50
2175 · Deferred Workshop Income	399.00	375.00
2210 · Deferred Conf Trade Show Booth	0.00	5,000.00
2360 · Payable to HCAW PAC	300.00	0.00
Total Other Current Liabilities	37,157.75	47,895.50
Total Current Liabilities	37,776.50	47,895.50
Total Liabilities	37,776.50	47,895.50
Net Assets		
3000 · Unrestricted Net Assets	202,129.25	202,129.25
32000 · Retained Earnings	15,969.01	22,805.77
Net Income	16,553.56	17,446.34
Total Net Assets	234,651.82	242,381.36
TOTAL LIABILITIES & NET ASSETS	**272,428.32**	**290,276.86**

Executive Director Report
November 2018

Office Updates

Policies & Procedures Manual

The Executive Committee will be meeting soon to review the current Policies and Procedures Manual. Special attention will be made to the investment section with recommendations from Tad with Baird and the PAC section as HCAW no longer has a PDAC Committee. The Executive Committee will bring their recommended edits to the full Board for review and approval in February. Unlike the bylaws, HCAW's Policies & Procedures Manual only needs to be approved by the Board. Stay tuned for more information.

Evaluations

You will receive evaluations shortly to assess Leslie, Donna, myself, other CPMS staff, and yourselves as a Board. Stay tuned for more information.

Scorecard

Bounce rates have increased, mostly due to the holiday out of office messages in November and December. While this rate is cumulative since July 1, 2018 we expect to see it drop in the upcoming months.

Our open and click rates remain strong, but please keep in mind we are still experiencing an issue with EvergreenHealth emails. Their security system scans incoming emails and, in most cases, will "click" on links to ensure safety. This is not happening to all EvergreenHealth emails and I'm working with their IT team to resolve the issue.

We've started receiving updated membership information with renewals. Please note while the scorecard only shows until 12/31/2018 these changes are live in our database that powers our "Find a Provider" search.

Webinars

We're continually adding new webinars to our education calendar. We do not receive much interest, so I encourage you to let us know of any trainings that would be beneficial to you and your staff. This way, we make sure we're being mindful of what is offered.

Renewals

We're still in renewal season so this is your gentle reminder to send in your agency's dues if you have not already. The Membership Committee will be making outreach calls shortly to encourage members to renew. They will then focus on prospective members so please send us any recommendations for Provider, Affiliate, and Annual Sponsor members.

Legislative Priorities – ***approval needed***
Donna and Leslie have both prepared their recommendations for HCAW's state and federal legislative priorities for 2019 (pg 25). These priorities will give Leslie, Donna, and the Board a better idea of what is important to HCAW as we stay on top of state and federal issues. Please note these priorities may change and any new recommendations will be brought to the Board for review.

Financials

1099s
HCAW's Bookkeeper, Leah, is collecting W-9s from all independent contractors used in 2018 to file 1099s by the deadline at the end of the month.

Investment Changes
HCAW's Baird financial advisor, Tad Donnan, recommended a purchase of ~$7,000 shares in Weyerhaeuser (WY) and a sell of ~$7,000 in Bond Fund of America in December. Tad is estimating the WY shares will grow approximately 20% in the next 5 years.

The purchase of WY keeps us under the 85% max for equities, but we are not compliant (and have not been) with the 40-50% fixed income as outlined in our investment policy. Part of the issue is how the investment policy was created. When reviewing with Tad, there are some issues with the policy and it will need to be updated – it is too detailed (4 pages) and some of the verbiage used is inaccurate (i.e. Real Estate Investment Trusts (REITS) should not be considered fixed income but they are in our policy). The Executive Committee will review this policy and others, and will bring recommendations to the February meeting.

The Finance Committee approved the purchase and sell with the understanding we will be revising the Investment Policy shortly.

Money Market Transfer
In December, the Finance Committee approved a transfer of $25,000 from the money market account to the checking account. This was to cover November and December expenses as the renewals are coming in slower than last year.

Education

Annual Conference – *April 30-May2 | Bellevue, WA*
The Annual Meeting/Education Committee is finalizing the program and exhibiting and sponsorship opportunities. Registration is now available online.

NAHC PDGM Traveling Roadshow – *February 6 | Portland, OR*
HCAW has submitted a marketing agreement with NAHC and will promote the tour until the end of March. Included in this agreement is a revenue sharing opportunity. HCAW receives $25 for every registrant from Washington State, regardless of if they are a HCAW member or not. To attend, register on OAHC's website using the following discount code: **HCAW2019**

Because this event is the same day as our In-Home Services Day, the Board will split their time between both. Those attending the PDGM event will also attend the Board dinner the night before (details TBD).

HCAW In-Home Services Day – *February 6 | Olympia, WA*
Leslie has begun working on our In-Home Services day and you should all have received talking points, instructions on how to find your district, and a request to make your own appointments. This information is available on our events calendar but please have your team contact Leslie directly if they would like to participate.

Season Pass
The Annual Meeting/Education Committee has finalized a "season ticket" pass for members. By registering for five webinars, you get a $100 coupon code to use on your sixth. This will be rolled out to members with their renewal packets shortly.

Other

Rural Home Health Work Group
Pat Justice reached out to invite HCAW to participate in a new work group. The Department of Health, HCAW, and WSHA will meet together to examine the designation of home health shortage areas. This group is intended to be ad hoc and provide guidance to the Department of Health as it establishes a process that will allow communities to pilot shortage area designation. Amber, Donna, and I (and possibly Dawn Adams) will be joining on behalf of HCAW. Please let me know if you or a staff person would like to participate. The meetings will be available virtually and the first meeting will start late January/early February.

HCAW Scorecard

	Metric	YE 6/30/17	YE 6/30/18	YTD 12/31/2018	2017-18 Budget	Notes
Financial	Total Assets	$ 309,997.97	$ 318,647.47	$ 142,319.01	$ 328,500.00	
	Total Expenses	$ 305,723.24	$ 328,399.59	$ 120,175.22	$ 328,450.00	
Website/Social Media	Total Sessions	N/A	N/A	3,045		
	Total Unique Visitors	N/A	N/A	2,474		
	Total Returning Visitors			269		
	Website Pageviews	N/A	N/A	6,223		
	Avg. Time on Site (minutes)	N/A	N/A	1:28		
	Pages per Session			2.04		
	# of Likes on Facebook Page	62*	90	104		*date range 7/15/16 - 6/30/17
	# of Members on Twitter Page	N/A	15	25		
	# of Members on LinkedIn Group	N/A	30	30		
	Newsletter Open Rate %	19.50%	14.94%	29.28%		*tracking not turned on until 1/1/17
	Eblast Open Rate %	23.25%	16%	26.74%		
	# of Unsubscribed	N/A	N/A	30		
	Bounced Rate %	3%	2%	9.25%		
Membership	Total Members	N/A	62	65		
	Affiliate Organization	N/A	3	3		
	Affiliate Sponsor	N/A	2	2		
	Association/Institutional Affiliate	N/A	1	2		
	Individual	N/A	1	1		
	Individual Affiliate	N/A	7	8		
	Provider*	N/A	48	49		*includes branches
Meetings	Annual Conference Attendance*	153	159			*Includes complimentary registrations
	Annual Conference Registration Income*	$ 44,158.00	$ 45,582.00		$ 45,000.00	*COA 4100
	Total Sponsorship Income*	$ 12,300.00	$ 19,160.00		$ 16,500.00	*COA 4110
	Blueprint for OASIS Workshop Attendance	36	45			
	Blueprint for OASIS Workshop Income	$ 12,727.50	$ 21,875.00			
	Fall Program Attendance	46	44	53		
	Fall Program Income	$ 6,125.00	$ 10,650.00	$ 8,965.00		
	# of Webinars Offered	19	21	46		

Provider Member Detail

	Metric	YE 12/31/17	YE 12/31/18	Notes
Counties Served	Adams	2	1	
	Asotin	1	0	
	Benton	2	0	
	Chelan	3	1	
	Clallam	4	3	
	Clark	7	4	
	Columbia	3	1	
	Cowlitz	3	2	
	Douglas	4	2	
	Ferry	2	1	
	Franklin	2	0	
	Garfield	1	0	
	Grant	3	2	
	Grays Harbor	3	2	
	Island	3	1	
	Jefferson	5	4	
	King	15	**17**	
	Kitsap	6	**6**	
	Kittitas	2	2	
	Klickitat	3	1	
	Lewis	4	3	
	Lincoln	3	2	
	Mason	5	4	
	Okanogan	2	1	
	Pacific	3	2	
	Pend Oreille	1	0	
	Pierce	13	**13**	
	San Juan	3	1	
	Skagit	3	1	
	Skamania	3	1	
	Snohomish	6	**6**	
	Spokane	4	2	
	Stevens	2	2	
	Thurston	5	5	
	Wahkiakum	3	2	
	Walla Walla	2	1	
	Watcom	2	0	
	Whitman	1	0	
	Yakima	4	3	
Agency Type	**For Profit**	28	**23**	
	Non-Profit	22	16	
Other Memberships *(started tracking in database 01/01/19)*	AFHHA	0		
	ACHC	0		
	HCAOA*	1		
	NAHC	22		
	NHPCO	14		
	NPDA	1		
	WAPDA	0		
Affiliations (Provider Members)	Franchise	0	0	
	HMO	2	1	
	Hospital	15	**13**	
	Nursing Home	1	1	
	Official	0	0	
	Private	16	**12**	
	Public	16	**8**	
	Voluntary	1	1	
License Type (Provider Members)	Adult Day Health	0	0	
	Home Care	16	**17**	
	Home Health	47	**37**	
	Hospice	14	**17**	
	Hospital*	0	0	*not on Provider form
	Pharmacy	0	0	
Certifications (Provider Members)	ACHC Certification		2	*not on Provider form
	CHAP Accreditation	2	3	
	JCAHO Accreditation	19	**12**	
	Medicare Home Health Certification	34	**28**	
	Medicare Hospice Certification	10	**14**	
	Medicare Part "B" Provider	14	8	
	NCQA	1	0	

Provider Member Detail

	Metric	YE 12/31/17	YE 12/31/18	Notes
Services Provided (Provider Members)	Adaptive Equipment	1	2	
	Adult Day Health	0	2	
	Alzheimer's/Dementia Care	9	9	
	Appointment Escorts	3	6	
	Care Management	6	7	
	Chores & Cleaning	5	7	
	Companions	7	8	
	Durable Medical Equipment	3	4	
	Home Modification	1	1	
	Home Phototherapy	2	2	
	Homemaking	6	8	
	Hospice	14	16	
	Incontinence Solutions	0	0	
	Intravenous Therapy	22	10	
	Live-In Aides	3	5	
	Maternal & Child Health	1	1	
	Medical Social Work	41	28	
	Medication Management	37	23	
	Mental/Behavioral Health	4	3	
	Nursing	40	**34**	
	Nutritionist	11	8	
	Occupational Therapy	40	**29**	
	Ostomy Care	31	18	
	Pain/Palliative Care	14	13	
	Pediatric Nursing	10	4	
	Personal Care/Home Health Aides	40	27	
	Personal Emergency Response Systems	14	7	
	Physical Therapy	41	**29**	
	Private Duty Nursing	7	5	
	Psychiatric Nursing	4	3	
	Respiratory Therapy	3	3	
	Speech & Language Therapy	39	**29**	
	Staffing	3	3	
	Telehealth Monitoring	13	6	
	Transportation	3	6	
	Wound Care	41	25	
Payment Accepted (Provider Members)	Amerigroup	13	13	
	Community Health Plan of Washington	31	20	
	Coordinated Care Corp	13	10	
	Income-Based Sliding Scale Fee	8	8	
	Long Term Care Insurance	9	8	
	Medicaid	29	25	
	Medicare	40	**27**	
	Medicare Advantage	38	**27**	
	Molina Healthcare of Washington	23	20	
	Private Pay	36	**29**	
	State Assist	5	3	
	United Healthcare Community Plan	20	17	
	Veterans Administration	37	25	
	Worker's Compensation	37	**26**	
	Other*	6		*Aetna, Assuris, Charity, Group Health, Humana, Kaiser, MOCR, Premera, Regence, Signa, Tri-West
	Other	15	13	*no further detail

Annual Meeting/Education Committee

Chairs(s): Gretchen, Rachel

Accomplishments

We have reviewed the content for all RFPs for the annual conference and decided who to have as presenters. We've developed a proposed conference schedule of events and submitted this to Jen and Christine. Speakers were unanimously agreed to and Jen will begin contacting them soon.

We are exploring how to handle the pre-con as one of our favorite options (Nick) was unavailable until day 3 of the conference. We have asked the board to approve $4K to get OASIS answers in this pre-conference spot as we feel this would attract more attendees. We need additional funding for this outside of the annual conference budgeting and this went to a vote on 1/10/2019 due to the tight turn-around time for Linda Krulish.

Next Steps – STILL TONS TO DO!!

- Finalizing the annual conference rates/brochure/program outline
- Finalizing the logo to support the change theme
- Finding entertainment
- Preparing auction logistics, etc for conference

Challenges

- Finding speakers to commit for pre-con.
- Determining the correct registration fees for members vs non members
- Developing our speaker pool for educational offerings other than annual conference

Assistance needed from the Board

- We would love to have feedback for speakers and likely help with the conference logistics and entertainment (?), auction etc.
- We need 2 volunteers to sign up for the last day to present on topics they are subject matter experts on (more to come at the January board meeting)
- We need more suggestions for speakers/topics for non-conference year-round educational offerings

Membership Committee

Chair(s): Nate Smith, Rob Krause, Kyle Long

Accomplishments

- Identified talking/value add points of HCAW to help in approach with membership renewals and new members- Rob and Christine to finalize with some additions
- Identified board members to help with renewals by relationships, broke-up remaining renewals with committee
- Discuss membership benefits and how to improve… we believe recruitment and approaching clinical schools to provide education on industry is important

Next Steps

- Renewals and new memberships
- Finalize new membership benefits and top opportunities

Challenges

- Need help with community outreach to increase membership and renewals
- Feedback on new membership benefits

Assistance needed from the Board

- Call everyone you know in industry to give us $$$
- What is most important for new membership benefits

Public Policy Committee

Chair(s): Rachel Manchester

Accomplishments

Legislative Overview

There are many new opportunities to educate new legislators on home health, home care and hospice now that the elections are over. Many legislators are still settling into their new office spaces and desks and Leslie is paving our way for our day on the hill on 2/6/2019. Members are encouraged to start making their appointments as constituents.

HCAW Legislative Proposal

HCAW is making progress on a legislative proposal for the 2019 legislative session on a Value Based Purchasing (VBP) model for Medicaid home health reimbursements. We are hopeful the draft will be done by the end of the month and there is much discussion over the % increase to ask for. Many supported adopting Oregon's % rate of 74% of Medicare while some suggested 125% so agencies do not lose money while taking on more Medicaid patients with higher social determinant needs.
Leslie continues to work with Ways and Means committee staff and Gail Kreiger at HCA to develop an appropriate model.

Engrossed Substitute Senate Bill 6032, Laws of 2018, Chapter 299, § 213 (1) (kk)

On December 31, 2018 Gail Krieger submitted the third report submitted to the Legislature. The first report, submitted December 2016, responded to the request that HCA and the Department of Social and Health Services collaborate with the Washington State Hospital Association (WSHA) and the Home Health Association to develop a plan for showing how improved access to home health nursing reduces potentially preventable readmissions, increases access to care, reduces hospital length of stay, and prevents overall hospital admissions for clients receiving private-duty nursing or home health nursing benefits. The Health Care Authority (HCA) has been gathering data for the past year on readmissions and access to home health care. We look forward to seeing the results and hope that it bolsters our need for additional funding for home health care. We also discussed the role that home health nursing plays at DSHS with the home and community population. They are working to address chronic illness in their patient population.

Leslie conducted meetings with state legislators for the Legislative Assembly Days in November for the Senate and December for the House. These meetings were held with health care committee members in both the House and Senate, some of which are no longer with us in 2019 after the election! She focused her discussions on our VBP for Home Health legislative proposal and palliative care initiatives.

Next Steps

- Learning all of our new representatives and senators post election
- Day on the hill 2/6/2019
- Continuing to finalize and solicit our legislative proposal
- Supporting HCA with the data for the Medicaid rate legislation/reports

Challenges

Day on the hill directly collides with NAHC's PDGM road show in Portland making our show of force in Olympia smaller than in previous years with a divided board.

Assistance needed from the Board

Continue to socialize day on the hill – get a flier out with Leslie's contact info as well as contact champions for organizations like Evergreen, Prov and Community Health care in SWR (Greg) so that new attendees can have questions answered or help setting up their meeting times.

Recommended 2019 Legislative Priorities

State – *prepared by Leslie*

1. Value Based Purchasing for Home Health, including Social Worker and Telehealth
2. Increase Medicaid Home Health Fee for Service Reimbursement Rate
3. Palliative Care Roadmap
4. Home Health Certificate of Need
5. Adult Palliative Care Rules

Federal – *prepared by Donna*

1. PDGM
2. Monitor Review Choice legislation (Currently WA state is not affected as they resume/expand the process but I'd want to watch this very closely.)
3. Monitor the behavior cuts by CMS - drastic pay cut.

Region X Report

Liaison(s): Brent Korte

Accomplishments

- New board of 15 directors met in early December, officers have been nominated and elections will take place in the next few weeks.
- PDGM Roadshow was planned in a matter of weeks
    - There will be a follow up to the Portland meeting on February 6th. This will likely be a deeper dive webinar. Additionally, HHFMA (7/14-7/16) will be very focused on PDGM. National meeting is in Seattle in October as well—I recommend we start promoting this at the Spring conference heavily.

Next Steps

- RCD cancellation
- PDGM Behavioral Adjustment. Two separate bills are at play but have been disrupted a bit by the 2018 elections (i.e., Bill Nelson from FL not reelected).

Challenges

- Nothing specific, however 2019 is a big year for NAHC as we have a much smaller board with 50% new directors.

Assistance needed from the Board

- Strong support and attendance at the PDGM Road Show in Portland.

Note that much of the work NAHC has been doing involves putting finishing touches on the bylaws and enacting NAHC 2.0's strategy. Much of this is "quiet work" that has a significant impact on the future of NAHC.

January 7, 2019

HCAW January 2018 Public Policy Report

Prepared by Leslie Emerick, Public Policy Director

Leslie Emerick testifying on your behalf before the Aging and LTC Committee on December 10, 2018.

Legislative Overview

The 105-day legislative session begins on January 14, 2019. The mid-term elections were on November 6, 2018 that determined the configuration of the state legislature for the 2019 legislative session. Democrats gained seats in both the House and Senate. There are still some races that have not been decided as they are too close to call, but at last count, Democrats picked up 7 seats in the House making the split 57/41 and 3 in the Senate with a 28/21 split. Policy and fiscal committees may be restructured by the House or the Senate, such as the health care committees, adding some new members and replacing others. There will be lots of opportunities to educate new legislators on home care, home health and hospice!

HCAW Legislative Proposal: HCAW is proposing legislation for the 2019 legislative session on a Value Based Purchasing (VBP) model for Medicaid home health reimbursements. VBP is a reimbursement method for health care services aimed at rewarding value (quality of health care), not volume (fee-for-service). As you know, they have struggled with low reimbursement rates for 15 years of more. The cost is double the reimbursement and that has severely restricted access to Medicaid home health in our state. We are working with the Health Care Authority and Senate Ways and Means staff to develop a proposal. Senators Annette Cleveland and Ann Rivers have offered to sponsor the bill! More to come as we develop a model for consideration. Home Care Association of WA (HCAW), has landed on three main concepts for the legislation.

1. Immediate relief for WA State Home Health agencies to serve the Medicaid population. (Starting in fiscal year 2019-2020)
    a. Propose using the Oregon State Home Health Medicaid Reimbursement model for WA State: https://www.oregon.gov/oha/HSD/OHP/Policies/127rb011018.pdf (See page 9 for the Reimbursement model) HCA currently bases their home health

rates on Medicare, we need to find out what percentage of Medicare rates that reimbursement is.

b. Here is a link to their current reimbursement rates: https://www.oregon.gov/oha/HSD/OHP/Tools/Home%20Health%20Rates%20-%20January%201,%202019.pdf
c. This payment model would be in place until the Value Based Purchasing Model was established to replace the current Fee-for Service Model. It would also be the new baseline for home health reimbursement.
d. The Home Health Nursing Report to the Legislature from the Health Care Authority (HCA) should also be coming out soon and have data to support the lack of access to home health services in the Medicaid population.
e. Establish a payment method for a social worker for home health patients with qualifying behavioral health needs.
f. Assure that home health patients have access to telemedicine, especially for patients in rural or underserved areas of the state. Here is a link to the HCA report to the legislature on the "Impact of Telemedicine on Apple Health": https://www.hca.wa.gov/assets/program/ssb-5175-telemedicine-apple-health-12-31-18.pdf
g. Consider a "rural add-on" for patients identified in rural or underserved areas of the state.

2. Mandate that HCA will require the Managed Care Organizations (MCOs) to work collaboratively with home health agencies to develop a Value Based Purchasing payment model that will incentivize home health agencies to take Medicaid patients who are often more complex and sicker than private insurance patients. (Starting in 2020)
    a. In 2017, HB 1520 Allowing alternative payment methodologies for critical access hospitals participating in the Washington rural health access preservation pilot, created a model for working with the MCOs. There is some really good language in this bill that could be applicable to setting up the relationship with MCO's through the HCA. Here is a link to the report to the legislature: https://www.hca.wa.gov/assets/eshb-2450-rural-health-access-12-01-18.pdf
    b. MCOs helps to establish quality metrics that would include reducing hospital readmissions and expanding access to care.
    c. Include the Department of Health in the workgroup to establish alternative payment methodologies.
    d. Assure that safeguards are in place for home health agencies to manage medically complex patients without penalizing them.
    e. Review Bundled Payment Report from HCA: https://www.hca.wa.gov/assets/Bundled-episodes-of-care-findings-report.pdf

3. Hospitals are having severe problems with complex Medicaid patients backing up in hospital beds. HCAW would like to work collaboratively with the WA State Hospital Association and the Health Care Authority to address how we can care for a segment of the population of these complex, behavioral health cases in their home, when appropriate, with the proper resources such as a social worker, telemedicine and even telepsychiatry if appropriate to help get a portion of these patients out of the most expensive setting, a hospital bed. A report to the legislature outlined this issues related to serving this

population: https://www.hca.wa.gov/assets/ssb-5883-skilled-nursing-acute-care-workgroup-12-01-17.pdf (See page 9 for the reference to Home Health)

a. We believe that home health can reduce this population with proper behavioral health supports and adequate funding for patient visits. This would be a great cost savings to the state and to hospitals who could release more Medicaid patients to their homes.
b. Here is a link to another report that may be helpful in serving this population: https://www.mathematica-mpr.com/news/hotspotting-program-reduced-hospital-use-and-spending-for-super-utilizers

In-Home Services Day: February 6th, 2019, Olympia, WA

We will be meeting at 7 am in the Washington Room in the Pritchard Library Building, 415 15th Avenue SW, Olympia, WA, for an Orientation and Training session. As soon as the legislative session starts on January 11th, 2019, I will ask that you start calling your local legislators to set up appointments for the day. As a reminder, here is how you find your two state House of Representatives members and your state Senator: http://app.leg.wa.gov/DistrictFinder/ I will be working on talking points as we get closer, but our top two issues will probably be the VBP bill for Home Health and Palliative Care related issues. Other bills may come up that we want to address during session as well!

Governor's Budget

As a reminder, there are three budgets that are submitted during a legislative session. The Governor's budget, which came out in December, and the House and Senate budget. We will try to get the proviso in the House and Senate versions of the budget. All three budgets must negotiate and create a final biennial budget by the end of the legislative session. If they are unable to come to agreement, then a Special Session will be called by the Governor, but I believe this is unlikely with the Democrats in control of the legislature and the Governor's office.

Governor Inslee Proposed Budgets-Office of Financial Management
Gov. Inslee proposes $54.4B state budget with new tax on capital gains, Seattle Times Article
Revenue collections as a share of the economy have fallen by 25 percent since 1995

Below are the significant items within the Governor's budget proposal that pertain to the DSHS Aging and Long-Term Support Administration (ALTSA):

Behavioral Health Reform: ALTSA will continue to play a significant role in transforming the delivery of behavioral health services in Washington, relying less on the large, outdated state hospitals in favor of community placements. The budget identifies 440 additional community placements in all, including Enhanced Service Facilities, Adult Family Homes, Assisted Living Facilities, Skilled Nursing Facilities, supportive housing, 200 new Specialized Dementia Care beds and additional staffing resources to buy down case management ratios for Area Agencies on Aging in the 2019-21 biennium. ($44.3 GF-S; $83.4M Total Funds; 35.5 FTE)

Collective Bargaining Agreements: New collective bargaining agreements that affect ALTSA providers, including:

- **SEIU 775 NW** Individual Provider in-home care workers ($48.8M GF-S; $111.1M Total Funds)
- **Agency Parity:** While not bargained separately, in-home care agencies receive comparable changes to the SEIU 775 Individual Provider bargaining agreement. ($9.0M GF-S; $20.5M Total Funds)
- **Adult Family Home Council:** Owners of Adult Family Homes (AFH) bargain with the state for daily rates and special programs. ($29.2M GF-S; $65.6M Total Funds)

Vendor Rate Increases: There are several key areas where the Governor made targeted investments for key Medicaid service providers.

- **Nursing Homes**: The Quality Enhancement component of the nursing home rate is increased to two percent of the statewide average rate, providing more incentive for higher quality of care for Medicaid clients. ($8.1M GF-S; $16.3M Total Funds)
- **Assisted Living**: The Assisted Living Facility Medicaid rate is increased approximately eight percent. ($16.2M GF-S; $36.7M Total Funds)
- **Nursing Services**: Rate increases for nursing services to help people stay in the community rather than have to move to more expensive nursing homes with 24/7 nursing care: Private Duty Nursing (approximately 18 percent increase), Nurse Delegation (approximately 22 percent increase) and Skilled Nursing (approximately 82 percent increase). ($2.1M GF-S; $4.4M Total Funds)

Electronic Visit Verification: Home care agencies receive a rate increase to pay for systems to electronically verify and report the delivery of personal care services, as required by the federal Centers for Medicare and Medicaid Services. ($5.5M GF-S; $12.5M Total Funds)

Supported Living (SL) Investigators: Additional investigators will be added to address provider practice complaints related to abuse, neglect and financial exploitation and abandonment of people with developmental disabilities residing in their own homes. The entire SL investigation program in Residential Care Services will change from GF-State and federal match funding to be funded by an annual provider certification fee, which is paid back to the providers in their daily rate over the course of the year, resulting in a GF-State savings. (-$2.3M GF-State; $2.1 Total Funds; 5.4 FTE)

In-Home Personal Needs Allowance: Decreasing the number of Medicaid clients required to contribute to the cost of in-home care allows them to retain more income to pay for housing and other expenses necessary to remain in their homes. ($10.9M GF-S; $24.7M Total Funds)

The Governor's Budget also included funding for Upgrading the Profession Licensing System: Licensing and regulating health care providers, facilities, and educational and training programs are statutory responsibilities of the department that promote patient safety and access to care. Those activities are currently supported by an outdated and aging Integrated Licensing and

Regulatory System (ILRS). Funding is provided for a new Healthcare Enforcement and Licensing Modernization Solution (HELMS) to transform licensing and enforcement processes and its interactions with participants and stakeholders. HELMS will improve data security, support electronic records management, and improve access to information. This will mean that all health care practitioners will be required to pay an additional $10.00 fee on their license for the next four years to pay for this new system.

Budget Request for Palliative Care Roadmap
I am working with Representative Steve Tharinger on a budget proviso for a "Palliative Care Roadmap" similar to the "Dementia Roadmap" that was produced by DSHS and the Dementia Collaborative. I am working with Pat Justis at DOH to gather information on the cost of the workgroup and printing for the Dementia Roadmap. DOH will be the lead agency as they have been working with the Rural Palliative Care Initiative for the past two years and have a great deal of information that we can use as a starting point.

Aging and Disability Joint Legislative Executive Committee: will be held a **Work Session on Palliative Care on December 10th at 10:00 am** in Olympia for a 40-minute session. You can also watch this public hearing/work session at https://www.tvw.org/watch/?eventID=2018121038 I plan on bringing up the topic of a "Palliative Care Roadmap" to the committee as a budget proviso request for the 2019 Operating Budget.

I had sent Representative Tharinger information on the various projects that the state is working on and he contacted Pat Justis at DOH to help coordinate. Dr. Gregg VandeKeift has been invited to present the broader picture of palliative care in the state and some agencies in rural areas will be discussing how they are providing the service. The hearing will be available on TVW and I can send out a link afterwards to review. Here is the agenda for the Work Session:

1. Palliative Care Initiatives.
2. Training related to Vision and Hearing Services.
3. Developing the Long-Term Care Workforce.
4. Public comment.

Department of Health Issues

NCQAC Role of Nursing with the Death with Dignity Act: Dr. Sally Watkins of the WA State Nurses Association has requested an Advisory Opinion from the NCQAC on the role of nurses during Death with Dignity processes. The NCQAC has held two meetings on October 30-31st to discuss the issue with stakeholders. NCQAC has not sent out their final Advisory Opinion yet.

Long-Term Care Workgroup: The budget proviso directed the Nursing Commission to convene a workgroup to assess the need for nurses and nursing assistants in LTC settings and to provide recommendations in a report to the Governor and Legislature by December 15, 2018. We are waiting for the final report to come out with the recommendations. Part of the Aging and LTC committee

work session was related to the LTC Workgroup efforts with an update. They are going to streamline the process for CNA's and HCA and review the costs associated with licensure among other suggestions. More to come when their final report comes out!

Fund O2G: Health Professions Budget/Lack of Staffing at DOH: DOH staff met on November 26th to discuss the status of the O2G fund and their efforts to staff licensure and certification for HCA's and CNA's. The Office of the Washington State Auditor published a performance audit report examining how fees that DOH charges to healthcare professions align with the costs of licensing that has a very interesting analysis on the O2G Account and how funds are used. In particular it addresses the fact that some professions like home care aides and CNA's are lower paid professions and the cost of the fee can be a barrier to getting certified or licensed. This is a problem that we have been mentioning for years with DOH, especially when they raise the fees!

Washington State Auditor: New audit examined alignment of licensing fees and costs for healthcare professionals

Auditors found 77 percent of the healthcare professions pay licensing fees that are significantly higher or lower than necessary to meet these requirements. Professions with fees that are too low have outweighed those that have fees that are too high, causing total reserves for the Health Professions Account to decline from $25.3 million to $9.3 million over just the last biennium. The audit recommended DOH create clear policies and processes to set licensing fees at an adequate level. Read the two-page summary

Drug Take Back Program Rulemaking: House Bill 1047, which became law in 2018, authorizes the Drug Take-Back program. Potential programs must submit for approval no later than July 1, 2019. All manufacturers that sell drugs in WA must participate in a program to collect covered drugs. There have been no new meetings, but at the last meeting we requested that hospice and home health agencies be able to get bulk mailers for returning medications at the end of life and for palliative care. For more information go to: Take Back Program

Palliative Care-Rural Health Integration Advisory Team (PC-RHIAT): I participate in the advisory team update on December 5th and the Community Engagement Workgroup. Pat Justis talked about the upcoming Aging and Disability Committee meeting that I helped get palliative care on the agenda for. She has helped to coordinate speakers for the presentations to the committee. I was also able to discuss the concept of the Palliative Care Roadmap with the group. Much of the work of the Community Engagement Workgroup would be valuable for the roadmap!

DSHS Issues

Voluntary Stop Eating or Drinking (VSED) Advance Directives: Candy Goering held a meeting at DSHS to discuss Voluntary Stop Eating or Drinking (VSED) Advance Directives. The department is working to schedule another meeting in the first few weeks of January 2019.

DSHS Update on Electronic Verification System: Electronic Visit Verification (EVV) is a federal requirement from the 21st Century Cures Act (Section 12006). The State chose the Provider Choice model for EVV. This allows the Home Care Agencies to choose a vendor for their EVV system. States must have EVV systems by January 1, 2020. Visit the EVV Website: https://www.dshs.wa.gov/altsa/stakeholders/electronic-visit-verification

Long-Term Care Trust Act: DSHS was given a budget proviso or $50,000 last session to work on a proposal for the LTC Trust Act. They have made significant changes to the bill from last year, HB 2533 An Act relating to LTC services and supports, and are more inclusive of different types of long term care which might entail private pay home care, home health and hospice services as well. Here is what is different from last year:

- The range of services is much broader, giving families the choice of any service currently paid for by Washington's long-term care system. Examples of services now covered which weren't in last year's bill include respite, adult day care, personal emergency response systems, assistance coordinating transitions between long-term care settings, home modifications such as wheelchair ramps, and dementia supports and education.
- The bill allows beneficiaries to use more than $100 each day if needed (for constructing a ramp, for hands-on care immediately after coming home from the hospital, or whatever they need). The overall benefit is still capped at $36,500 with an index to inflation (no change from last year).
- More explicit supports for family caregivers, including wider range of services, and the option to use the trust benefit to pay for a family member to get trained in safe lifting techniques, managing dementia related behaviors, etc. We also allow family caregivers to be paid through the trust benefit for any service they are qualified to provide (including hands-on care, construction, medical transportation, etc).
- We added spouses as family members who could be paid to provide services (they are currently prohibited from being paid for services under Medicaid).
- We aligned the timeframe for getting services to beneficiaries with the timeframe for Medicaid—since most families don't seek help until there is a crisis, we did not want to build in any unnecessary delay. This also helps assure Medicaid savings are fully realized because beneficiaries who are low-income enough can qualify for both benefits at the same time (and the Trust Act pays will pay first, generating savings to Medicaid).
- We expanded the oversight role of the Trust Act Commission to provide ongoing feedback to state agencies and the legislature about improvements to program benefits, operations, and advise about ensuring ongoing fiscal soundness.
- The payroll tax is now estimated at 0.58%, compared to 0.49% in last year's bill. However, when Milliman ran the baseline of last year's bill they actually came up with a tax of 0.52%, so we haven't added all that much to the cost. The factors increasing cost include the wider range of services, lifting the $100/day cap, allowing folks to qualify as quickly as they would for Medicaid among other factors.

Consumer Directed Employer Project
This project started in 2018 and is a multi-year process that will establish a contract between the Department of Social and Health Services and a private entity to become the Consumer Directed Employer. This entity will serve as the employer for Individual Providers of in-home personal care and respite in Washington state. When the Consumer Directed Employer contract goes into effect, the selected entity will handle the credentialing, payroll and other employer responsibilities currently managed by the Aging and Long-Term Support Administration, Developmental Disabilities Administration and the Area Agencies on Aging. Consumers will continue to select, schedule, supervise, and dismiss their Individual Providers. The next meeting is on December 20, from 2pm - 3pm. To learn more: Visit the CDE webpage.

Health Care Authority (HCA) Issues

HCA Rules: Physician signature required on prescriptions for medical equipment:
Effective January 1, 2019, the Health Care Authority (HCA) requires prescriptions for home health services and medical equipment be signed by a physician. This is required to meet the federal regulations published by the Centers for Medicare and Medicaid services (CMS) in 2018. Advanced nurse practitioners (ARNPs) or physician assistants (PAs) ordering home health services or medical equipment must have a physician's signature on their requested order.
This applies to medical equipment (Chapter 182-543 WAC) dispensed at a pharmacy and includes but is not limited to: diabetic supplies (glucose monitors, glucose test strips, lancet devices, lancets, pen needles, and syringes), inhalation masks and spacers. Pharmacy Claims will not reject or stop for a physician's signature; however, pharmacies will be held accountable for compliance with this requirement. For questions please contact AppleHealthPharmacyPolicy@hca.wa.gov

Additional HCA Permanent Adoption of Rules (CR103P):

182-551-1860 Concurrent care for hospice clients age twenty and younger
To read the filing notice and view the final rules, see WSR 18-24-008

182-543-6000, -9100, -9200, -9250, -9300, -9400 DME - General Reimbursement
To read the filing notice and view the final rules, see WSR 18-24-021

Chapter 182-551 Home Health Services: To read the filing notice and view the final rules, see WSR 18-24-023. The agency is amending these rules as a result of federal regulations published in February 2016 under 42 C.F.R. 440.70, requiring that physicians document the occurrence of a face-to-face encounter (including through the use of telemedicine) within reasonable timeframes when ordering home health services for Medicaid eligible clients.

Nonphysician practitioners, including advanced registered nurse practitioners (ARNPs), may perform the face-to-face encounter to determine the need for home health services, which must be documented by a physician. Only physicians may sign orders for home health services.

Nonphysicians, including ARNPs, may no longer sign orders for these services. The agency is also aligning these rules with the federal regulations to clarify that home health services are not restricted to clients who are homebound or to services furnished solely in the home. Services may be provided in any setting where normal life activities take place.

Adult Palliative Care Rules: HCA is planning on beginning stakeholder work on the rules in January-February sometime, so specific meeting dates set yet. They have to work with CMS to amend the State Plan Amendment (SPA) to get permission for billing. They did find additional billing codes that appear to work for home health and hospice providers. There will be no prior authorization required. More to come!

Implementation of HB 1358 – An act relating to reimbursement for services provided pursuant to community assistance referral and education programs: Home care agencies may have clients who are frequent users of the EMS system in their area. This bill would provide a funding mechanism for EMS to get reimbursed for situations where the patient does not need to go to the ER but could be referred out to another entity in the community. The latest update on the status of this proposal is that HCA has continued to have informal discussions with the Centers for Medicare and Medicaid Services (CMS) regarding the State Plan Amendment (SPA) and how 1358 would be implemented. However, they have not yet gained approval from CMS. Therefore, we will not be able to implement by the original expected date of January 1, 2019. Based on their discussions with CMS, it is likely that the implementation would be delayed until July 2019. They plan to have additional information in the next few months and will reconvene the stakeholder group in January.

WA Employment Security Department (ESD)

Paid Family and Medical Leave: In 2017, Washington's Legislature passed a paid family and medical leave law. Starting in 2020, Washington will be the fifth state in the nation to offer paid family and medical leave benefits to workers. A premium of employee gross wages will fund the program, with the cost shared by both employees and many employers. The Employment Security Department (ESD) administers the program. For more information: http://www.paidleave.wa.gov/employers.

Employers start collecting premiums for Paid Family and Medical Leave on Jan. 1, 2019.

For 2019, the premium rate is 0.4% of each employee's gross wages, minus tips. Businesses of all sizes, including faith organizations, nonprofits and charities, calculate premiums using the same formula. Detailed information on calculating premiums, including a calculator you can use to estimate your premiums, is available on our website at www.paidleave.wa.gov/employers.

In Paid Family and Medical Leave, wages are generally referred to as gross wages without tips. Gross wages include salary or hourly wages, sick leave, vacation leave, holiday pay, bereavement

leave and paid time off, bonuses, stocks as part of a compensation package, cash value of meals and lodging when given as compensation, stipends and per diem.

Wages are defined in statute as the remuneration paid by an employer to an employee (up to the Social Security cap for premium assessment).

There is still plenty of time to get ready for Jan. 1, and we're here to help. This email series will walk you through preparing for the Paid Family and Medical Leave requirements that kick in on Jan. 1, 2019. Look for the third email in the series next week; It will cover reporting requirements. To read previous emails in the series, visit the Newsroom on our website.

You can also get more information at any time by going to www.paidleave.wa.gov/employers and:

- ***Downloading the Employer Toolkit (the toolkit includes a checklist to get ready for January)***
- ***Signing up for our listserv***
- ***Following us on social media (Facebook, Instagram, Twitter)***
- ***Emailing our Customer Care Team at paidleave@esd.wa.gov.***

Executive, Administrative and Professional (EAP) Pre-Draft Proposed Rule Language

In March 2018, the Department of Labor & Industries filed a CR-101 for the rulemaking addressing the executive, administrative, and professional ("EAP" or "white collar") exemptions from the Minimum Wage Act. These are the rules that determine which salaried employees in Washington are required by law to receive overtime pay, minimum wage, and paid sick leave.

Over the last seven months, the department has engaged stakeholders regarding the scope and content of the rulemaking, relevant data, and draft concepts for updates to the rules. In October, the department circulated an initial pre-draft version of updates to the rule language and solicited both written comments and in-person feedback from stakeholders.

The department reviewed the comments received, and identified additional updates to the pre-draft rule language. As a result of those edits, the department is circulating a second pre-draft version of the rule language for review prior to filing the official CR-102 draft version.

We are asking the public to review the **second pre-draft version of the proposed rules** and provide feedback by **Monday, December 31, 2018**. Additional information, including the rulemaking timeline, can be found on the **"Learn about EAP exemptions"** page of this engagement site.

Feedback can also be submitted via the **EAPRules@Lni.wa.gov(External link)** email box. Feedback submitted to the email box will be uploaded to this engagement site.

Public Policy Updates

Bree Collaborative Palliative Care Workgroup

I attended the first meeting on this workgroup on January 4, 2019 in Seattle. Here is the agenda and the slides for the meeting below:

10:00 –10:10 Welcome and Introductions
10:10 –10:25 Bree Collaborative Overview
10:25 – 10:25 Preliminary Scope of Work
• Previous Recommendations
    o End-of-Life Care
    o Alzheimer's Disease and Other Dementias
    o Oncology Care
11:25 – 11:30 Public Comments/Good of the Order All
Next Meeting: Friday, February 8th, 2019 | 10:00 – 11:30am

Bree-Palliative-Care-Slides-19-0104.pdf

WA State Dementia Collaborative: I participated in the Health and Medical Subcommittee on November 30th. I discussed the possibility of a Palliative Care Roadmap and potentially including a section on Dementia and Alzheimer's patients. I also requested that they get involved in the Health Care Authority rulemaking on Adult Palliative Care to see how they will be handling patients with Dementia or Alzheimer diagnosis. We discussed Medicare Wellness Visits and the ability to get an early diagnosis. They will be printing more of the "Dementia Roadmap" booklets if anyone wants to order some more for your agency, please go to: www.dshs.wa.go/altsa/dementa-action-collaborative

WA State Telemedicine Collaborative: I listened into the meeting on January 3, 2019. They are working on the standards for health care practitioners to set up and provide the care. They will run a bill on parity in payment for the 2019 session for practitioners to get paid the same amount as an in-office visit.

Washington State Hospital Association: *Readmissions Reduction Steering Committee*: On November 29th WSHA hosted a Safe Table Webinar on Palliative Care with Dr. Vandekieft from Providence to present. Here is a link to the Readmissions and Palliative Care Learning Collaborative Webinar:

- Power Point available here /Recording available here – you must register to view recording.

I attended the WSHA steering committee meeting is on December 10th where small workgroups such as sepsis and palliative care repoted out. I am also tracking the Sepsis workgroup efforts with WSHA and Donna Goodwin, Rachel Manchester and Linda Raymer are involved in the clinical analysis of that work. More to come!

2019 Legislative Session Proposals (that we are aware of)

DOH Licensing System Replacement: DOH regulates 430,000 healthcare practitioners in 86 professions. They have an antiquated computer system in place for licensure of professions. The department is proposing a $10 fee increase for 4 years for all professions to pay for the licensing system upgrade. This would impact home care aides and CNA's.

Alzheimer Association Budget Proviso Request: $5.4 million to address Alzheimer Disease in WA State.

Protect Patient Care Act: Supported by End of Life WA and ACLU and will include Death with Dignity discussions. Here is their language describing the bill:
"Trust between patients and their health care providers is vital to preserving and promoting individuals' well-being. Washington should not allow health care entities to interfere in this very personal relationship. The Protecting Patient Care Act will ensure providers can deliver needed information, referrals, and services that are in the best interests of the patients they serve."

LTC Trust Act: This legislation did not pass last year, and the legislature funded additional study of the proposal over the interim. Washington legislators face the opportunity to enact the United States' first publicly-funded long-term care benefit outside Medicaid. Families would be able to use the modest benefit to choose the help that fits their needs best, regardless of income.

3rd Party Benefit Managers: This bill is intended to provide greater regulation and transparency for benefit managers for prior authorization by putting them under the Office of the Insurance Commissioner. More to come as they get closer to dropping a bill!

Governor Inslee Opioid Bill: Last year the Governor's Opioid bill died on the floor of the Senate at the end of session. The Governor is running another opioid bill in the 2019 legislative session. I have attended two meetings at the Health Care Authority with Jason McGill, Governor Policy staff at that the Health Care Authority. I brought up that the focus of their opioid bill seems to be on pharmaceutical treatments and not prevention…this was not a popular stance with the Governor's staff. More to come on this issue!