home care association of washington
REPRESENTING HOME HEALTH, HOSPICE, & HOME CARE AGENCIES

BOARD OF DIRECTORS MEETING PACKET

March 15, 2019
10:00 am - 1:00 pm
via GoToMeeting

HCAW March 2019 Board Meeting Agenda

Our Vision: We are inspired to position homecare services as a leader in healthcare in Washington State.

Our Mission: To promote the long-term growth and sustainability of in-home services in Washington State. HCAW provides leadership for consumers by unifying in-home services providers through public outreach, education, legislative advocacy and supporting practice standards.

Date: 3/15/19		**Time:** 10:00 a.m. – 1:00 p.m.	**Location:** https://global.gotomeeting.com/join/767668573 (646) 749-3122 / 767-668-573	
TIME	**TOPIC**	**DISCUSSION**	**PLAN OF ACTION**	**RESPONSIBLE**
10:00 a.m.	Call to Order	Welcome/Updates	Review	Marilou
10:10 a.m.	Approval of Minutes	• February 2019	Approval	All
10:15 a.m.	Financial Report	• Review and approval of February 2019 financials • Update on World Pay Account	Review/Approval Review/Approval	Marilou/all Christine
10:25 a.m.	Executive Director Report	• Highlights • Upcoming deadlines	Review Review	Christine All

10:55 a.m.	Committee Reports	• Annual Meeting/Education Committee
		  ○ Conference Updates
		• Membership Committee
		  ○ Renewal Updates
			Discussion
			
			Discussion
				Gretchen/all
				
				Kyle, Nate

11:25 a.m.	Legislative Report	• NAHC Region X Report • Legislative Report	Review Review	Brent Leslie
12:00 p.m.	Adjournment	• Review of key deliverables/action items/decisions		Marilou
1:00 p.m.	Strategic Planning	Break into groups		
	Next Meeting	April - TBD		

Board Meeting Minutes
Friday, February 15, 2019
Teleconference
10:00AM – 12:00PM

Our Vision: We are inspired to position homecare services as a leader in healthcare in Washington State.

Our Mission: To promote the long-term growth and sustainability of in-home services in Washington State. HCAW provides leadership for consumers by unifying in-home services providers through public outreach, education, legislative advocacy and supporting practice standards.

ATTENDANCE

Board: Marilou Church, President; Rachel Manchester, President-Elect; Directors Gretchen Anderson, Kyle Long, Sam Miller, Melinda Moore, Greg Pang; Brent Korte, Ex-Officio
Staff: Donna Goodwin, Clinical Director; Leslie Emerick, Public Policy Director; Christine Opiela, Executive Director
Not in Attendance: Larissa Jording, Secretary/Treasurer; Rob Krause, Past President; Nate Smith

CALL TO ORDER

Marilou welcomed everyone and called the meeting to order at 10:05AM.

The Board was polled on a new meeting structure to accommodate carrying out the strategic plan. Based on responses received, meetings going forward will be 3 hours long with the last hour to focus on the strategic plan.

It was moved and seconded to approve the minutes from the January 18, 2019 Board meeting. Motion carried.

I. FINANCIAL REPORT

Marilou reviewed the January 2019 financials:

- HCAW did not meet budgeted income for January due to a slower renewal season. More renewals arrived in February and Maxim has rejoined, which will be reflected in the February financials.
- Expenses are also lower than budgeted, keeping the Association in good financial position.

It was moved and seconded to place the January 2019 financials on file. Motion carried.

Christine updated the Board on HCAW's World Pay account. Previous management had issues processing some payments through PayPal and asked Columbia Bank to set up a second payment processor. Columbia Bank had a relationship with Vantiv, who merged with World Pay.

Christine is awaiting additional information from Columbia Bank but asked the Board for approval to cancel the World Pay account in the meantime.

It was moved and seconded to cancel HCAW's World Pay account. Motion carried.

II. EXECUTIVE DIRECTOR'S REPORT

Christine reviewed highlights from her report:

- The Executive Committee met and updated the Policy & Procedures Manual to reflect the change from the PDAC Committee to the Public Policy Committee. The Committee will next focus on updating the Investment Policy.

It was moved and seconded to approve the changes to the Policy & Procedures Manual. Motion carried.

- More renewals are coming in and the Membership Committee is following up with those who have not yet renewed. She reminded Board members that their membership must be in good standing to continue serving on the Board.
- Tad Donnan, Baird, recommended selling Liberty Properties Trust stock. It hit the set price objective and it is prudent to sell stock once they have met this objective in case the price declines. The Finance Committee approved this sell.
- CPMS mistakenly overcharged HCAW for reimbursement on the monthly Wild Apricot fee. The January expenses will reflect a discount for the overpayment.
- Wild Apricot have changed the start date for their 3rd party payment processor fee. The new date is July 07, 2019.

A discussion began on who would attend NAHC's March on Washington April 1-2, 2019:

- Greg and Christine are confirmed to attend. Marilou, Kyle, and Nate are tentative.
- Those who attend are responsible for reporting back to the Board.
- It was recommended inviting a rural member agency to join the Board as this would have a positive impact on their community.
- Budgeted funds are $1,000 which is not enough to cover all attendees' travel expenses. The Board will assign additional funds to help cover these costs for those who are attending. It is requested attendees ask their agencies to cover all costs. HCAW will help cover the remainder.
- Christine will notify NAHC of the attendees and ask they schedule HCAW's legislative appointments.

It was moved and seconded to assign $3,000 towards supporting the representation at the NAHC March on Washington. Motion carried.

The Board discussed board nominations:

- Diversity is important to HCAW and the Board makeup needs to reflect the community in Washington State, including geographic representation.
- It was recommended expanding the search to include a variety of professional titles including front line managers.

- The slate of nominees needs to be presented to the membership at least three weeks prior to the Annual Conference.

III. COMMITTEE REPORTS

Gretchen and Rachel reviewed the Annual Meeting/Education Committee report:

- The program, speakers, graphics, and entertainment have been finalized.
- The Committee is looking for someone to speak on racial sensitivity and asked the Board to send them recommendations.
- The Committee also asked the Board to send them ideas for the Silent Auction.

Kyle reviewed the Membership Committee report:

- The Committee is focusing on membership renewals and improving membership benefits.
- They are also considering offering discounts for new agencies with no or few clients. Many hear about HCAW during the DOH orientation but do not have enough funds to cover the lowest tier of Provider membership. This is a great opportunity to form these bonds early and demonstrate the value in membership.

IV. LEGISLATIVE REPORT

Brent reviewed his Region X report:

- S. 433 has been introduced in the US Senate to improve home health payment reforms to ensure beneficiary access to quality care services is not compromised for the growing senior population. Introduced by Senators Susan Collins, John Kennedy, Bill Cassidy, the legislation will refine home health payment to ensure behavioral-based payment adjustments are rooted in evidence and observed data. This bill has bipartisan support.

Leslie reviewed her public policy report:

- SB 5828 Medicaid Home Health Rate was scheduled for a hearing with the Senate Ways & Means Committee on February 13th. Greg and Brent joined Leslie to aid in testifying before the Committee. The Committee was welcoming and didn't ask very many questions, which is a good sign.
- If SB 5828 does not pass through the Senate Ways & Means Committee by March 1st, Leslie will work on a budget proviso for a workgroup to get together over the summer for the bill to be considered during the 2020 legislative session.
- In-Home Services Day was a success and was a great opportunity to discuss SB 5828 with our local legislators.

Leslie requested her contract be amended to include a subcontract clause. She is working with a group of HCAW members and non-members on the Private Duty Nursing Rate Parity Budget Proviso. This is a more specific focus requiring additional lobbying hours this legislative session, and the work they are focusing on will benefit HCAW members.

It was moved and seconded to approve the subcontract addendum to Leslie's current contract. Motion carried.

V. OTHER BUSINESS

There being no other business, the meeting was adjourned at 11:34am.

SUMMARY OF ACTION ITEMS

- Christine to close HCAW's World Pay account.
- Christine to update CPMS' expenses to reflect the correct Wild Apricot charge.
- Christine to notify Calvin with NAHC who will be attending the March on Washington and ask him to schedule HCAW's appointments.
- Tentative Board members to confirm their March on Washington attendance with Christine. All attendees are to ask their companies to cover all expenses and notify Christine if they need financial assistance.
- The Board to determine which rural HCAW member will join the March on Washington.
- Christine and Marilou to review the membership list to identify rural providers and provide to the Board. Board members are responsible for making outreach calls to encourage these agencies to submit an employee for board nomination.
- Board members to send Rachel and Gretchen speaker recommendations for the racial sensitivity session at the Annual Conference.
- Board members to send Rachel and Gretchen ideas for the Silent Auction.
- The Membership Committee to outline a discount procedure for new provider agencies looking to join the Association.
- Marilou to manage the HCAW PAC including donations specific to Leslie's private duty lobbying efforts.
- Christine to work with Leslie on her updated contract. Christine will send PAC donation notifications to Marilou for tracking.

Home Care Association of Washington
Actual vs. Budget Performance
For the Month and Eight Months Ended February 2019

	Feb 19	Budget	$ Over Budget	Jul '18 - Feb 19	YTD Budget	$ Over Budget	Annual Budget
Ordinary Income/Expense							
Income							
4000 · Provider Dues	10,709.82	17,916.67	-7,206.85	135,374.05	143,333.36	-7,959.31	215,000.00
4010 · Affiliate Dues	123.30	333.33	-210.03	2,093.24	2,666.64	-573.40	4,000.00
4100 · Annual Meeting/Conv - Spring	0.00	0.00	0.00	2,020.00	0.00	2,020.00	48,000.00
4110 · Conf Trade Show Booth	0.00	0.00	0.00	0.00	0.00	0.00	25,000.00
4200 · Workshops/Seminars	100.00	3,750.00	-3,650.00	21,717.70	30,000.00	-8,282.30	45,000.00
4240 · Job Target/Career Board	0.00	125.00	-125.00	289.31	1,000.00	-710.69	1,500.00
4250 · Newsletter Ads/Subscriptions	0.00	54.17	-54.17	0.00	433.36	-433.36	650.00
4280 · Sponsorships/Endorsements/Rebat	0.00	0.00	0.00	500.00	0.00	500.00	2,500.00
4285 · Affiliate Sponsor	0.00	0.00	0.00	0.00	0.00	0.00	7,500.00
4310 · OCS OASIS Partnership	0.00	125.00	-125.00	0.00	1,000.00	-1,000.00	1,500.00
4385 · Website Advertising	0.00	83.33	-83.33	75.00	666.64	-591.64	1,000.00
5000 · Interest & Dividends	18.56	0.00	18.56	171.19	0.00	171.19	0.00
Total Income	10,951.68	22,387.50	-11,435.82	162,240.49	179,100.00	-16,859.51	351,650.00
Expense							
7000 · Management/Facilities/Staff/Equ	12,083.33	12,083.33	0.00	98,366.64	96,666.64	1,700.00	145,000.00
7010 · Service Charge Expense	381.98	416.67	-34.69	1,815.80	3,333.36	-1,517.56	5,000.00
7020 · Staff Travel	29.43	416.67	-387.24	467.16	3,333.36	-2,866.20	5,000.00
7130 · Lobbyist/Legislative Consultant	3,700.00	3,700.00	0.00	27,100.00	27,100.00	0.00	41,900.00
7150 · Lobbyist Expenses	185.37	125.00	60.37	1,009.51	1,000.00	9.51	1,500.00
7180 · Clinical Director	1,481.25	4,166.67	-2,685.42	6,761.25	33,333.36	-26,572.11	50,000.00
7190 · Clinical Director Expenses	0.00	250.00	-250.00	0.00	2,000.00	-2,000.00	3,000.00
7195 · Policy & Advocacy	125.00	208.33	-83.33	250.00	1,666.64	-1,416.64	2,500.00
7230 · Insurance	108.33	166.67	-58.34	851.39	1,333.36	-481.97	2,000.00
7240 · Office Supplies/Equipment	0.00	41.67	-41.67	587.21	333.36	253.85	500.00
7250 · Printing/Stationery	1.20	125.00	-123.80	268.45	1,000.00	-731.55	1,500.00
7260 · Photocopies	0.00	83.33	-83.33	8.90	666.64	-657.74	1,000.00
7270 · Telephone	60.00			420.00			
7290 · Tech. Dev/Maint/Website	98.61	222.50	-123.89	1,565.86	1,780.00	-214.14	2,670.00
7310 · Postage	0.00	54.17	-54.17	576.52	433.36	143.16	650.00
7370 · NAHC Dues/Other Memberships	500.00	125.00	375.00	1,250.00	1,000.00	250.00	1,500.00
7400 · Membership Certificates	0.00	20.83	-20.83	0.00	166.64	-166.64	250.00
7520 · Board Meetings Expense	36.46	208.33	-171.87	36.46	1,666.64	-1,630.18	2,500.00
7530 · President's Travel Expense	0.00	166.67	-166.67	0.00	1,333.36	-1,333.36	2,000.00
7540 · Strategic Planning	0.00	125.00	-125.00	1,380.35	1,000.00	380.35	1,500.00
7560 · Taxes	0.00	0.00	0.00	0.00	100.00	-100.00	100.00
7580 · Miscellaneous	0.00	0.00	0.00	53.51	0.00	53.51	0.00
7600 · Unallocated Contingency	0.00	41.67	-41.67	0.00	333.36	-333.36	500.00
7700 · Annual Mtg/Convention Spring							
7710 · Speaker	0.00	0.00	0.00	0.00	0.00	0.00	6,000.00
7715 · Food and Beverage	0.00	0.00	0.00	0.00	0.00	0.00	35,000.00
7720 · Technology	0.00	0.00	0.00	0.00	0.00	0.00	5,500.00
7725 · Hand Outs	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00
7730 · Lodging	0.00	0.00	0.00	0.00	0.00	0.00	2,700.00
7740 · Travel	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00
Total 7700 · Annual Mtg/Convention Spring	0.00	0.00	0.00	0.00	0.00	0.00	52,700.00
7900 · Workshops/Seminar Expense							
7910 · Speaker	0.00	1,250.00	-1,250.00	5,937.23	10,000.00	-4,062.77	15,000.00
7915 · Food and Beverage	0.00	366.67	-366.67	1,129.70	2,933.36	-1,803.66	4,400.00
7920 · Technology	360.00	250.00	110.00	2,880.00	2,000.00	880.00	3,000.00
7925 · Hand Outs	0.00	208.33	-208.33	1,922.06	1,666.64	255.42	2,500.00
7930 · Lodging & Transportation	0.00	0.00	0.00	816.43	0.00	816.43	0.00
7900 · Workshops/Seminar Expense - Oth	0.00	125.00	-125.00	3,149.00	1,000.00	2,149.00	1,500.00
Total 7900 · Workshops/Seminar Expense	360.00	2,200.00	-1,840.00	15,834.42	17,600.00	-1,765.58	26,400.00
Total Expense	19,150.96	24,947.51	-5,796.55	158,603.43	197,180.08	-38,576.65	349,670.00
Net Ordinary Income	-8,199.28	-2,560.01	-5,639.27	3,637.06	-18,080.08	21,717.14	1,980.00
Other Income/Expense							
Other Income							
9000 · Baird Change in Market Value	968.11			-339.60			
9100 · Baird Income and Distributions	411.34			2,777.91			
Total Other Income	1,379.45			2,438.31			
Net Other Income	1,379.45			2,438.31			
Net Income	**-6,819.83**	**-2,560.01**	**-4,259.82**	**6,075.37**	**-18,080.08**	**24,155.45**	**1,980.00**

Home Care Association of Washington
Statement of Activities
For the Month Ended February 28, 2019 and 2018

	Feb 19	Feb 18
Ordinary Income/Expense		
Income		
4000 · Provider Dues	10,709.82	8,392.86
4010 · Affiliate Dues	123.30	93.58
4200 · Workshops/Seminars	100.00	11,132.00
5000 · Interest & Dividends	18.56	7.52
Total Income	10,951.68	19,625.96
Expense		
7000 · Management/Facilities/Staff/Equ	12,083.33	8,750.00
7010 · Service Charge Expense	381.98	186.17
7020 · Staff Travel	29.43	0.00
7100 · Executive Director	0.00	6,400.00
7110 · Executive Director Expenses	0.00	57.00
7130 · Lobbyist/Legislative Consultant	3,700.00	3,200.00
7150 · Lobbyist Expenses	185.37	223.85
7180 · Clinical Director	1,481.25	0.00
7195 · Policy & Advocacy	125.00	0.00
7230 · Insurance	108.33	103.14
7250 · Printing/Stationery	1.20	0.00
7270 · Telephone	60.00	0.00
7290 · Tech. Dev/Maint/Website	98.61	0.00
7310 · Postage	0.00	70.84
7370 · NAHC Dues/Other Memberships	500.00	500.00
7520 · Board Meetings Expense	36.46	0.00
7560 · Taxes	0.00	52.00
7900 · Workshops/Seminar Expense		
7920 · Technology	360.00	477.00
Total 7900 · Workshops/Seminar Expense	360.00	477.00
Total Expense	19,150.96	20,020.00
Net Ordinary Income	-8,199.28	-394.04
Other Income/Expense		
Other Income		
9000 · Baird Change in Market Value	968.11	-5,231.79
9100 · Baird Income and Distributions	411.34	317.14
Total Other Income	1,379.45	-4,914.65
Net Other Income	1,379.45	-4,914.65
Net Income	-6,819.83	-5,308.69

Home Care Association of Washington
Statement of Financial Position
As of February 28, 2019 and February 28, 2018

	Feb 28, 19	Feb 28, 18
ASSETS		
Current Assets		
Checking/Savings		
1000 · PCB Checking 0944	82,515.11	102,837.23
1010 · PCB Money Mkt	95,498.49	70,078.92
1020 · Baird Cash and Equivalents	29,177.72	37,548.11
1030 · Bairds Investment Assets	102,379.46	91,159.75
1050 · Paypal	3,761.59	6,148.68
Total Checking/Savings	313,332.37	307,772.69
Accounts Receivable		
1200 · Accounts Receivable	657.00	0.00
Total Accounts Receivable	657.00	0.00
Other Current Assets		
1300 · Prepaid Expenses	17,033.33	468.00
1310 · Prepaid Insurance	758.35	722.30
1350 · Prepaid Annual Meeting Expenses		
1355 · Prepaid Annual Mtg Speaker	7,500.00	0.00
1350 · Prepaid Annual Meeting Expenses - Other	1,500.00	3,500.00
Total 1350 · Prepaid Annual Meeting Expenses	9,000.00	3,500.00
1375 · Prepaid Workshop Expenses		
1380 · Prepaid Workshop Speaker Fee	0.00	5,000.00
1375 · Prepaid Workshop Expenses - Other	3,240.00	3,240.00
Total 1375 · Prepaid Workshop Expenses	3,240.00	8,240.00
Total Other Current Assets	30,031.68	12,930.30
Total Current Assets	344,021.05	320,702.99
TOTAL ASSETS	**344,021.05**	**320,702.99**
LIABILITIES & NET ASSETS		
Liabilities		
Current Liabilities		
Accounts Payable		
2000 · Accounts Payable	1,481.25	0.00
Total Accounts Payable	1,481.25	0.00
Other Current Liabilities		
2110 · Deferred Dues		
2115 · Provider Dues	107,098.22	83,928.64
2120 · Affiliate Dues	1,232.95	1,029.34
Total 2110 · Deferred Dues	108,331.17	84,957.98
2200 · Deferred Annual Meeting/Conf	950.00	1,325.00
2210 · Deferred Conf Trade Show Booth	2,785.00	10,955.00
2360 · Payable to HCAW PAC	6,300.00	0.00
Total Other Current Liabilities	118,366.17	97,237.98
Total Current Liabilities	119,847.42	97,237.98
Total Liabilities	119,847.42	97,237.98
Net Assets		
3000 · Unrestricted Net Assets	202,129.25	202,129.25
32000 · Retained Earnings	15,969.01	22,805.77
Net Income	6,075.37	-1,470.01
Total Net Assets	224,173.63	223,465.01
TOTAL LIABILITIES & NET ASSETS	**344,021.05**	**320,702.99**

Executive Director Report
March 2019

Office Updates

Renewals

The Membership Committee is continuing their outreach efforts to encourage members to renew. They will then focus on prospective members so please send us any recommendations for Provider, Affiliate, and Annual Sponsor members.

Association best practices stipulates non-renewing members will be dropped after 3 months of the new membership year. Any members we have not heard from will be sent a drop letter and exit survey.

Board Nominations

The deadline to send in a Board nomination is March 22nd. Marilou and I have made outreach calls to rural provider members and we encourage you to consider colleagues at other member agencies you think would be a great fit.

Financials

Payment Processor Updates

In trying to close the World Pay account a new rep notified me of their early cancellation charge of $295. This was not disclosed to me in my initial contact. I also found previous management signed a 3-year contract last April. In working with Columbia Bank, we were able to negotiate a $30 discount off the yearly charge (paid last December) and World Pay agreed to waive the cancellation charge. I signed the paperwork this week to close HCAW's account.

Another charge I have been following up on is one called "bank card" fees on your monthly account. These are not tied to Columbia Bank or World Pay so it has been difficult to find out what the charges are for. After a lot of back and forth with Columbia Bank we were able to find these charges are from First American, a payment processor much like World Pay and PayPal. This means HCAW had accounts with three different payment processors at the same time although you have only been using one (PayPal). The account with First American was opened January 22, 2013 for an initial 3-year contract with an automatic yearly renewal. Your renewal date has passed and there is a non-negotiable fee of $495 if HCAW chooses to close the account early.

I'm still looking for more information, but I believe this payment processor was used when your AMS was MemberClicks. When the transition to Wild Apricot happened, the account with First American was not closed and you have been paying a monthly fee ever since. You also have an account with Network Merchants but I was told you do not have a contract. Essentially, when HCAW received an online payment through MemberClicks, MemberClicks' system used Network Merchants as a gateway to talk to First American to process payment or notify the user if their card is declined. Network Merchants essentially acted as a middle-man for HCAW's online payments.

My initial recommendation is to keep the First American contract in place instead of closing the account early. The non-negotiable early cancellation fee is $495 whereas your monthly fee is $21.50. I put in another call to First American to confirm there are no additional fees and will give you a final recommendation when I hear back.

2019-2020 Budget
In April, HCAW will begin working on the budget for 2019-2020 to be approved at the June meeting.

Education

2019 Annual Conference – *April 30-May2 | Bellevue, WA*
Early Bird registration rates end Monday, March 11th and we currently have 17 attendees! Make sure you get you and your team's registration information in soon.

We are also accepting auction donations for our PAC auction. If you know of a local business or if you have a colleague who is interested in donating, please let me know and I'll reach out to them. The money raised this year will be used to further HCAW's advocacy efforts like SB 5828.

Awards nominations deadline is March 29th. Please distribute the following nominations form and consider any staff you think would be a great representation of our award categories. HCAW does not typically receive very many nominations and often there will be no nominations for several award categories. This is a great opportunity to really highlight a hardworking employee or volunteer.

2020 Annual Conference
The Annual Meeting/Education Committee will begin reviewing locations and dates for next year's conference. The goal is to announce next year's date and location at the end of this year's conference. Please consider which city you'd like to see the 2020 conference as we will be discussing during the Board meeting.

Blueprint for OASIS Workshop
Mark your calendars! This year's OASIS workshop will be June 3-4 (exam on June 5) at Providence Home Services King County in Tukwila, WA. The Annual Meeting/Education Committee is finalizing the rates and we will begin promoting shortly.

HCAW Scorecard

	Metric	YE 6/30/17	YE 6/30/18	YTD 01/31/19	2017-18 Budget	Notes
Financial	Total Assets	$ 309,997.97	$ 318,647.47	$ 162,240.49	$ 328,500.00	
	Total Expenses	$ 305,723.24	$ 328,399.59	$ 158,603.43	$ 328,450.00	
Website/Social Media	Total Sessions	N/A	N/A	5,219		
	Total Unique Visitors	N/A	N/A	4,108		
	Total Returning Visitors			500		
	Website Pageviews	N/A	N/A	10,278		
	Avg. Time on Site (minutes)	N/A	N/A	1:20		
	Pages per Session			1.97		
	# of Likes on Facebook Page	62*	90	106		*date range 7/15/16 - 6/30/17
	# of Members on Twitter Page	N/A	15	32		
	# of Members on LinkedIn Group	N/A	30	30		
	Newsletter Open Rate %	19.50%	14.94%	22.05%		*tracking not turned on until 1/1/17
	Eblast Open Rate %	23.25%	16%	24.38%		*does not include sponsored emails
	# of Unsubscribed	N/A	N/A	35		
	Bounced Rate %	3%	2%	13.56%		
Membership	Total Members	N/A	62	67		
	Affiliate Organization	N/A	3	4		
	Affiliate Sponsor	N/A	2	2		
	Association/Institutional Affiliate	N/A	1	2		
	Individual	N/A	1	2		
	Individual Affiliate	N/A	7	8		
	Provider*	N/A	48	49		*includes branches
Meetings	Annual Conference Attendance*	153	159	17		*Includes complimentary registrations
	Annual Conference Registration Income*	$ 44,158.00	$ 45,582.00	$ 2,650.00	$ 45,000.00	*COA 4100
	Total Sponsorship Income*	$ 12,300.00	$ 19,160.00	$ 2,885.00	$ 16,500.00	*COA 4110 (exhibitors)
	Blueprint for OASIS Workshop Attendance	36	45			
	Blueprint for OASIS Workshop Income	$ 12,727.50	$ 21,875.00			
	Fall Program Attendance	46	44	53		
	Fall Program Income	$ 6,125.00	$ 10,650.00	$ 8,965.00		
	# of Webinars Offered	19	21	47		

Provider Member Detail

	Metric	YE 12/31/17	YE 12/31/18	YE 12/31/19	Notes
Counties Served	Adams	2	1	1	
	Asotin	1	0	0	
	Benton	2	0	0	
	Chelan	3	1	1	
	Clallam	4	3	2	
	Clark	7	4	4	
	Columbia	3	1	1	
	Cowlitz	3	2	2	
	Douglas	4	2	2	
	Ferry	2	1	1	
	Franklin	2	0	0	
	Garfield	1	0	0	
	Grant	3	2	2	
	Grays Harbor	3	2	2	
	Island	3	1	1	
	Jefferson	5	4	3	
	King	15	17	**17**	
	Kitsap	6	6	**6**	
	Kittitas	2	2	2	
	Klickitat	3	1	2	
	Lewis	4	3	3	
	Lincoln	3	2	1	
	Mason	5	4	4	
	Okanogan	2	1	1	
	Pacific	3	2	2	
	Pend Oreille	1	0	1	
	Pierce	13	13	**14**	
	San Juan	3	1	1	
	Skagit	3	1	1	
	Skamania	3	1	2	
	Snohomish	6	6	**6**	
	Spokane	4	2	3	
	Stevens	2	2	2	
	Thurston	5	5	5	
	Wahkiakum	3	2	2	
	Walla Walla	2	1	1	
	Watcom	2	0	0	
	Whitman	1	0	0	
	Yakima	4	3	3	
Agency Type	**For Profit**	28	23	**22**	
	Non-Profit	22	16	16	
Other Memberships *(started tracking in database 01/01/19)*	AFHHA	0		0	
	ACHC	0		0	
	HCAOA*	1		0	
	NAHC	22		1	
	NHPCO	14		**2**	
	NPDA	1		0	
	WAPDA	0		0	
Affiliations (Provider Members)	Franchise	0	0	0	
	HMO	2	1	1	
	Hospital	15	13	**13**	
	Nursing Home	1	1	1	
	Official	0	0	0	
	Private	16	12	**13**	
	Public	16	8	**7**	
	Voluntary	1	1	1	
License Type (Provider Members)	Adult Day Health	0	0	0	
	Home Care	16	17	**17**	
	Home Health	47	37	**38**	
	Hospice	14	17	**18**	
	Hospital*	0	0	0	*not on Provider form
	Pharmacy	0	0	0	
Certifications (Provider Members)	ACHC Certification		2	2	*not on Provider form
	CHAP Accreditation	2	3	3	
	JCAHO Accreditation	19	12	**13**	
	Medicare Home Health Certification	34	28	**25**	
	Medicare Hospice Certification	10	14	**16**	
	Medicare Part "B" Provider	14	8	8	
	NCQA	1	0	0	

Provider Member Detail

	Metric	YE 12/31/17	YE 12/31/18	YE 12/31/19	Notes
Services Provided (Provider Members)	Adaptive Equipment	1	2	2	
	Adult Day Health	0	2	2	
	Alzheimer's/Dementia Care	9	9	11	
	Appointment Escorts	3	6	6	
	Care Management	6	7	7	
	Chores & Cleaning	5	7	8	
	Companions	7	8	9	
	Durable Medical Equipment	3	4	4	
	Home Modification	1	1	1	
	Home Phototherapy	2	2	2	
	Homemaking	6	8	9	
	Hospice	14	16	18	
	Incontinence Solutions	0	0	3	
	Intravenous Therapy	22	10	10	
	Live-In Aides	3	5	6	
	Maternal & Child Health	1	1	1	
	Medical Social Work	41	28	28	
	Medication Management	37	23	25	
	Mental/Behavioral Health	4	3	2	
	Nursing	40	34	**36**	
	Nutritionist	11	8	9	
	Occupational Therapy	40	29	**29**	
	Ostomy Care	31	18	20	
	Pain/Palliative Care	14	13	13	
	Pediatric Nursing	10	4	4	
	Personal Care/Home Health Aides	40	27	28	
	Personal Emergency Response Systems	14	7	7	
	Physical Therapy	41	29	**29**	
	Private Duty Nursing	7	5	5	
	Psychiatric Nursing	4	3	1	
	Respiratory Therapy	3	3	3	
	Speech & Language Therapy	39	29	**28**	
	Staffing	3	3	3	
	Telehealth Monitoring	13	6	5	
	Transportation	3	6	7	
	Wound Care	41	25	28	
Payment Accepted (Provider Members)	Amerigroup	13	13	13	
	Community Health Plan of Washington	31	20	24	
	Coordinated Care Corp	13	10	11	
	Income-Based Sliding Scale Fee	8	8	10	
	Long Term Care Insurance	9	8	9	
	Medicaid	29	25	27	
	Medicare	40	27	**28**	
	Medicare Advantage	38	27	**28**	
	Molina Healthcare of Washington	23	20	23	
	Private Pay	36	29	**30**	
	State Assist	5	3	4	
	United Healthcare Community Plan	20	17	18	
	Veterans Administration	37	25	27	
	Worker's Compensation	37	26	27	
	Other*	6			*Aetna, Assuris, Charity, Group Health, Humana, Kaiser, MOCR, Premera, Regence, Signa, Tri-West
	Other	15	13	13	*no further detail

2019 MEMBERSHIP RENEWALS

(as of 3/07/2019)

Agency	Agency Contact	2018 Date Paid	2018 Amount Paid	2019 Date Paid	2019 Amount Paid	Notes
PROVIDER						
A Helping Hand	Jensen Jones	4/30/2018	$ 3,760.00			
Alliance Nursing	Heather Navarre	1/16/2018	$ 6,925.50	12/10/2018	$ 6,925.50	
Assured Home Health - *Main Provider*	Lindsay Staggs	1/10/2018	$ 5,339.00	3/1/2019	$ 21,237.00	
Avail Home Health, Inc.	Ann Clasey	2/21/2018	$ 1,135.00	1/4/2019	$ 1,078.25	Received 5% discount for 2019 renewals
Beam for Seniors	Ann Casterlin	3/5/2018	$ 605.00			
Care Indeed	Divine Grace Grubbs	8/20/2018	$ 302.50			
Careage Home Health	Hamidah Virani	7/30/2018	$ 8,117.75			
CareForce	Sam Miller	1/22/2018	$ 1,752.75	1/28/2019	$ 969.00	Received 5% discount for 2019 renewals
Central Washington Hospital Homecare Services/Confluence	Rebecca Davenport	12/27/2017	$ 8,455.00	1/11/2019	$ 8,117.75	Received 5% discount for 2019 renewals
CHI Franciscan	Judy Keyt	3/5/2018	$ 969.00			*Renewal in process*
Community Home Health & Hospice	Greg Pang	12/7/2017	$ 9,357.50	12/28/2018	$ 9,357.50	Received 5% discount for 2019 renewals
EvergreenHealth Homecare Services	Brent Korte	3/5/2018	$ 9,850.00	12/21/2018	$ 9,357.50	Received 5% discount for 2019 renewals
Frontier Home Health & Hospice	Gloria Lay	3/19/2018	$ 4,240.00	2/13/2019	$ 4,240.00	
Highline Health Connections	Carolyn Bonner	1/15/2018	$ 969.00	1/4/2019	$ 845.50	Received 5% discount for 2019 renewals
HonorCare	Kevin Dueck	3/31/2018	$ 605.00	12/21/2018	$ 574.75	Received 5% discount for 2019 renewals
HopeBridge (Focused Nursing)	Jonathan Eggleston	3/31/2018	$ 890.00			
Jefferson Healthcare Home Health & Hospice	Deborah Kaldahl	3/19/2018	$ 4,725.00	2/15/2019	$ 4,488.75	Received 5% discount for 2019 renewals
Kaiser Permanente of Washington	Linda Raymer	12/7/2017	$ 9,091.50			*Renewal in process*
Kindred at Home - Bremerton	Margaret Posey	3/5/2018	$ 2,325.00			
Kindred at Home - Kent/Bellevue/Seattle	Tammi Reeser	3/5/2018	$ 9,625.00			
Kindred at Home - Puyallup	Denise Pascal	3/19/2018	$ 2,090.00			*Renewal in process*
Kindred at Home - Tacoma	Melissa Nickel	7/27/2018	$ 3,290.00	2/13/2019	$ 2,500.00	
Klickitat Valley Health Home Health & Hospice	Bryan Wilson	2/8/2018	$ 1,020.00	2/8/2019	$ 1,020.00	
KVH Home Health & Hospice (Kittitas)	Aggie Sprague	1/10/2018	$ 2,325.00			
Martha & Mary Home & Community Services	Diane Wasson	12/27/2017	$ 2,208.00			*Renewal in process*
Memorial Home Care Services	Amber Hahn-Keenan	12/7/2017	$ 8,744.75	12/28/2018	$ 8,863.50	Received 5% discount for 2019 renewals
Mountainview Home Health	Elizabeth Pesek	1/8/2018	$ 3,125.50	2/15/2019	$ 3,125.50	Received 5% discount for 2019 renewals
MultiCare Good Samaritan Home Health	Deb Baumann	2/8/2018	$ 9,090.00	1/30/2019	$ 8,535.50	Received 5% discount for 2019 renewals
Olympic Medical Home Health	Stephanie McDonald-Schneider	11/27/2017	$ 4,488.75			Not renewing for 2019
Pacmed Staffing Inc. & Pacmed Home Care	Bubacarr Jallow	4/15/2018	$ 605.00			
PeaceHealth SW Washington Medical Center	Lisa Willts	2/21/2018	$ 6,040.00	1/4/2019	$ 6,040.00	
Providence Home Health (OR)	Deborah Kelly	1/9/2018	$ 547.75	12/11/2019	$ 547.75	Received 5% discount for 2019 renewals
Providence Health Services of King County	Gira Shah	4/30/2018	$ 9,205.00	1/30/2019	$ 9,445.00	
Providence Hospice & Home Care of Snohomish County	Mirna Musun	4/30/2018	$ 9,385.00	1/30/2019	$ 9,570.00	
Providence SoundHomeCare and Hospice	Jill Moynihan	4/30/2018	$ 9,090.00	1/30/2019	$ 9,150.00	
Providence St. Mary Home Health	Dawn Adams	4/30/2018	$ 3,760.00			
Providence VNA Home Health	Neil Wahlstrom	4/30/2018	$ 9,205.00	1/30/2019	$ 9,330.00	
PSA Health Care	Kyle Long	7/27/2018	$ 605.00	3/7/2019	$ 2,664.75	Received 5% discount for 2019 renewals
Sunshine Home Health Care, LLC	Gretchen Anderson	1/10/2018	$ 3,572.00	3/7/2019	$ 4,583.75	Received 5% discount for 2019 renewals & donated $100 to PAC
Wesley Homes at Home, LLC	Melinda Moore	3/5/2018	$ 2,805.00	3/1/2019	$ 3,760.00	*Renewal in process*
AFFILIATE ORGANIZATION						
Ashley House Kids	Mike Pugsley	7/31/2018	$ 350.00			
Kenyon HomeCare Consulting	Ginny Kenyon	7/18/2018	$ 350.00			
Professional Registry of Nursing		5/30/2018	$ 350.00			
Qualis Health	Jeff Sobotka	1/10/2018	$ 350.00			
AFFILIATE SPONSOR						
McKesson	Ryan Jackson; Barbara Werner	2/5/2018	$ 2,500.00			
Shield Healthcare	Karl Boser; Loraine Meneses	11/20/2017	$ 2,500.00			
ASSOCIATION/INSTITUTIONAL AFFILIATE						
Coloplast	Vince Faiola			12/3/2018	$ 150.00	Joined July 2017 - no $ received for 2018 dues
Honest and Reliable Care, LLC	Terral Wilson	7/5/2018	$ 150.00	2/15/2019	$ 150.00	
INDIVIDUAL						
Fran Sisson		1/22/2018	$ 100.00			

INDIVIDUAL AFFILIATE						
Breakthrough Resources, Inc.	Nancy James	1/22/2018	$ 175.00	12/4/2018	$ 175.00	
Companion And Senior Care Services	Ranjana Devi	8/6/2018	$ 175.00			
Complia Health	Norm Bothwell	1/18/2018	$ 175.00			
Donna Goodwin Consulting	Donna Goodwin	1/22/2018	$ 175.00	12/6/2018	$ 175.00	also donated $100 to PAC
Margaret Shepherd Associates	Margaret Shepherd	3/12/2018	$ 175.00	12/21/2018	$ 175.00	also donated $200 to PAC
The National Association of Caregivers Giving Care	Loudon Moton	1/9/2018	$ 150.00			
The Siganture Care	Marilou Fuentes	11/25/2017	$ 175.00			
Wallin Enterprises	Terri Wallin	1/22/2018	$ 175.00			
		Total:	**$ 204,164.50**	**Total:**	**$ 147,152.25**	

Total Remaining: $ 57,012.25

HCAW Board Member Application

Thank you for your interest in serving on the HCAW Board of Directors and furthering our mission. Please fill out the following application form and send to the HCAW Office via email (info@hcaw.org) or fax (206-693-4367). HCAW's Nominations Committee will review all received applications before presenting a slate of nominees for consideration by our members.

The deadline to submit your application is **Friday, March 22nd.**

Name:		
Title:		
Agency:		
Phone:	Email:	
Mailing Address:		
City:	State:	Zip:

Why are you interested in joining the Home Care Association of Washington? What makes our mission meaningful to you?

What about the Association do you consider to be its strengths? Weaknesses?

What personal skill or strength of yours do you think would benefit the Association?

Do you have a committee you'd like to serve on or a particular area of interest?

What other volunteer commitments do you currently have?

Have you served on other nonprofit organization or association boards? If so, please list them and include any offices you held.

What skills, connections, resources, and expertise do you have to offer and are willing to use on behalf of HCAW?

The HCAW Board currently meets once a month every third Friday for approximately 3 hours. These meetings are held virtually but there are times when we meet in person. Do you foresee any scheduling conflicts that may affect your attendance?

The estimated time commitment for Board members is approximately 5-10 hours a month including the 3-hour board meeting, but may change depending on committee involvements, etc. How much time a month can you commit to meetings and serving HCAW's mission?

HCAW Annual Awards Nomination Form

Believe it or not, this is the 27th Anniversary of the HCAW Annual Awards! Help us celebrate those that make a difference. Please take a moment to write about your employees, colleagues, or volunteers in home care, home health, or hospice whose service is meritorious. You know these people well, and they deserve our praise. These are your hardest working contributors who truly make a difference in the lives of others and justly deserve this recognition. Let us spread the word!

AWARD CATEGORIES

Physician of the Year
Name that special doctor who promotes and supports your organization and our industry.

Patty Mulhern Nurse of the Year
Give recognition to the RN or LPN field staff whose service is exemplary.

Therapist of the Year
Choose an OT, PT, ST, or MSW who performs his/her duties in an outstanding manner.

Home Care Aide of the Year
Find the CNA, Personal Care Aide, or Respite Worker who is a complete standout.

Volunteer of the Year
Give acknowledgement to that cherished person who gives that most special gift of time.

Manager/Supervisor of the Year
Describe the unique person who has contributed significantly to the success of your organization as a leader and/or mentor.

Support Staff of the Year
Commend the medical records/health information personnel, receptionist, customer service staff, or assistant who stands out beyond all others.

Hero of the Year
Send us your story about an ordinary person who has performed extraordinary actions.

Excellence in Chronic Care Management
This is an award that goes to the agency with the most compelling patient story demonstrating positive patient outcomes utilizing chronic care management.

Community Service
Choose that special person who may not work for your organization, but continually helps your agency stay successful and true to your mission & vision.

HCAW Annual Awards Nomination Form

Thank you for taking the time to nominate one of your special colleagues for the Annual HCAW Awards Program. In order to submit a nomination, please provide the following information. If any of your previous nominees did not win in the past, we encourage you to nominate them again.

NOMINATOR INFORMATION

Please fill in your information below:

Name:		
Agency:		
Address:		
City:	State:	Zip:
Phone:	Email:	

NOMINEE INFORMATION

I wish to nominate _____ [Name of Nominee] for _____ [Category]. This person has worked in our agency for _____ [# of years] and has worked in the home care, home health care, or hospice industry for _____ [# of years].

On a separate piece of paper, write a brief description (typewritten preferred) about the services provided by the nominee whom you believe merits this award. Feel free to add tidbits of information, including facts and quotes. These stories help the judges understand the depth of the nominee.

Please limit documentation to a maximum of one typewritten page (12-point font).
Return this form, with written description by March 29th to the HCAW Awards Committee:

Home Care Association of Washington
2311 N 45th St, #337
Seattle WA, 98103
F: 206-693-4367
E: info@hcaw.org

Awards Committee

Chair(s): N/A – Committee members include Carolyn Bonner, Jason Darling, Sarah McGuire, and Zaneta Billyzone as the AME Cmte liaison.

Accomplishments

- Deadline to receive nominations is **March 29th**.
- Award categories reviewed and nominations form finalized.

Next Steps

- Call members who have not nominated in the past two years to encourage them to submit this year.
- Review received nominations and select award winners. If a category does not receive a nomination, the Committee will reach out those who submitted in 2018 to resubmit this year.
- Notify award winners and those who did not get selected. Encourage them to bring friends and family to the Annual Awards Luncheon.

Challenges

- HCAW does not typically receive many nominations, so outreach is important.

Assistance needed from the Board

- Consider any staff or colleagues you think may be a great fit for an award category.

Annual Meeting/Education Committee

Chair(s): Gretchen Anderson and Rachel Manchester

Accomplishments

- Meeting 3/4/19:
  - We have finalized all speakers for annual conference (Possibly will have late addition of speaker on Implicit Bias in Workplace or Discrimination if we find speaker).
  - We have identified a board liaison for the annual awards committee—Zaneta Billyzone.
  - We are working out our plan for auction—board members to bring basket AND one item of following: Microbrew beer, wine, coffee, chocolate. If no basket, bring one of each of the beer/wine/coffee/chocolate. We want to make the 'wine drawing' a 'wine/beer/coffee/chocolate' drawing!
  - Plans to beef-up silent auction—minimum bids and minimum increases, better items, eth
  - Considering having a live auction in addition to silent if prizes warrant
  - Good discussion regarding "Dinner with a Board Member" for Tuesday of conf.
- We have finalized suggested pricing structure for the OASIS Answers Certification class to be held in early June ($475 Members, $500 Members late, $550 Non-Members)

Next Steps

- Finalize schedules/content for all speakers
- Finalize entertainment and auction programming
- Seek out donations for auction items of value
- Finalized w/board approval the OASIS BluePrint pricing

Challenges

- We want to have a stronger auction and fun evening—we need better items!
- Finding speaker for diversity topic—Rachel has one in mind that maybe we could bring in next year for Pre-Con or primary conference

Assistance needed from the Board

- What is the opinion of the board on "Dinner with board members" for Tuesday evening of conference—who will go? Where to go?
- Get buy-in regarding auction items—baskets, wine/beer/coffee/chocolate and suggestions for bigger ticket items for auction.
- Approval/suggestions for BluePrint pricing

Public Policy Committee

Chair(s): Rachel Manchester

Accomplishments

Legislative/HCAW Legislative Proposal Update:

Our bill, SB 5828 passed out of the Senate Ways and Means committee with a unanimous vote and is now in the Senate Rules committee. Thank you notes were issued to Senators on the Ways and Means committee for supporting the bill.

*As to why there is no fiscal note on our bill**….
Leslie got a response back from Gail Kreiger at HCA about why the delay in the fiscal note and its pretty interesting: "We had to get the MCOs to submit their data as our numbers were not suffice in reorienting their payments. They are coming in now. The plans have many single case agreements and those claims weren't paying right because the rates are not fee schedule rates. They are fixing those claims but it results in an under report in our data until it is passed to us."

Leslie has sent out a "rules pull request" to every Senator on the Rules committee to ask them to pull our bill to the floor of the Senate for a vote.

We have gone from tracking 107 bills to 60 bills. This week is mainly voting on the floor of the House and Senate to get bills voted out of their House of Origin by March 13th, another bill cut-off date.

Next Steps

Monitor our bill (and the 60 others) for further progress.

Challenges

Assistance needed from the Board

Membership Committee

Chair(s): Nathan Smith, Kyle Long, Rob Krause

Accomplishments

- Membership renewal talking points were posted for HCAW Board members.
  (HCAW is offering a 5% discount off 2019 membership dues but only if dues are received by February 15th.)
- Currently recruiting another Membership committee member. Possibly Geoff Meinken from Care force

Next Steps

- **Membership Renewal calls made by Committee:**
  - Maxim Healthcare Renewed

- **Action:** Rob to reach out to Sam Miller for her contact's information at UW.

- **Action:** Rob to contact UW and Pierce College, Nate to contact WSU and Big Bend Community College, Kyle to contact Centralia College and WSU.

- **Action**: Christine to initiate contact with Provista for more information and invite them to a future Membership Committee meeting.
- **Action:** Christine to reach out to WSHA for more information on their Group Retro program.

Challenges:

- Discussion of Kindred Agencies not renewing with new leadership. Committee to fact check.

Nominations Committee

Chair(s): Rob Krause

Accomplishments

- Amended Board Member Application to state 5-10 hour monthly commitment, which includes monthly Board meeting call/meetings.

Next Steps

- Discussion about Nominations:
  - Alisa Van Sickle- Community Home Health & Hospice nominated by Greg Pang. Approved as a nominee.
  - Tami Reeser- Kindred at Home. Nominated by Rob Krause
  - Geoff Meinken- Careforce. Nominated by Sam Miller. Discussed that Committee work would be an appropriate next step.
  - Kyle Long: Discussion of possible next President Elect if Marilou ends her Presidency early.
  - Gretchen Anderson: Discussion of possible next President Elect if Marilou ends her Presidency early.
  - Amber Hahn-Keenan: Discussion of possible next President Elect if Marilou ends her Presidency early.
- Follow up Nominations Call to take place on 3/25/19 at 12pm. Necessary to have slated candidates at least 3 weeks prior to Annual Conference.

Challenges

- Agreed that 'Committee Involvement' would be a necessary/prudent step prior to a Board Nomination if potential candidate has not been involved in HCAW/new to industry.
- Ongoing need to build Board 'bench strength' through committee activity and involvement

Assistance needed from the Board

- Board to discuss the above listed candidates at next Board Meeting.

Region X Report

Liaison(s): Brent Korte

Accomplishments

- Successful PDGM Roadshow nationwide.
- Advancement on bills to counter the PDGM behavioral adjustment.
- Hiring of Membership Director and significant planning to increase membership base.
- Consideration of membership charges (Greg mentioned) and task force set up to review.
- Early planning stages for workforce crisis study which will study and start addressing home care clinical staff shortage.
- Assignment of committee members.
- Working through new Infusion regs where home health nursing is not eligible for reimbursement for certain IV therapies (HH can't bill). Trying to work with IV Association to collaborate.

Next Steps

- Planning HHFMA—more work on PDGM including specifics around operational changes.
- MOW to mobilize support for Senate bills addressing PDGM.

Challenges

- Difficult decision making for board and NAHC on sensitive issues like the living wage laws and how it affects both Home Care employees and our patients. Specifically, if NAHC doesn't support legislation for a living wage (i.e. $15 minimum wage), we risk alienating Democrats significantly. NAHC will likely support BUT conditionally on tax breaks for patients paying for home care and/or other vehicles to ease bill rate inflation so home care is affordable.

Assistance needed from the Board

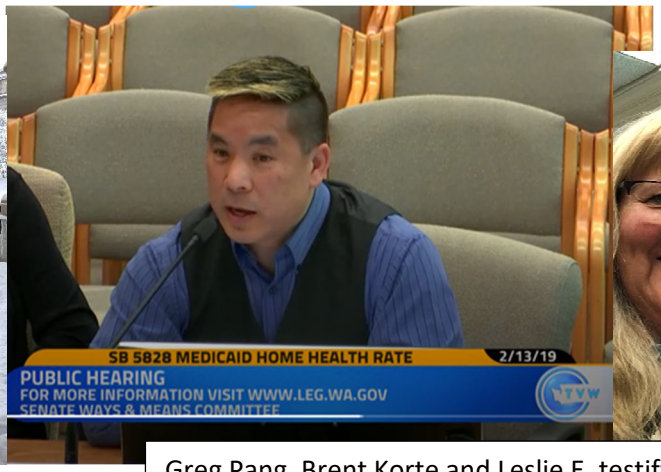
- Response to LAN requests to push again behavioral adjustment—so important.

March 6, 2019

HCAW March 2019 Public Policy Report

Prepared by Leslie Emerick, Public Policy Director

Mike Pugsley and Kyle Long with Leslie at the capitol on a snow day!



Greg Pang, Brent Korte and Leslie E. testifying on SB 5828 before the Senate Ways and Means Committee on February 13th, 2019.

Legislative Overview

It's been quite a vigorous legislative session and there is still snow on the ground at the capitol this week! For the first time in my recent memory, the legislature closed for one day during session due to snow and ice. Legislative committee chairs held extra public hearings to make up the lost time. Hopefully Spring arrives soon!

We are 52 days into the 105-day legislative session and are at the half way mark! There have been 2,500 bills introduced this session. HCAW started out tracking 87 bills at the peak of the bill introductions and are now down to 60 bills. The first public policy committee bill-cut off was on February 22nd, the fiscal committee bill cut-off was March 1st and more will not make it past the House of Origin cut-off on March 13th. Our HCAW "Hot Team" has been meeting weekly to review the bills and determine our position and priority. Many of the bills that died were companion bills that were introduced in both the House and Senate.

Legislation for 2019 Session

SB 5828 Medicaid Home Health Reimbursement- Bill Status: Rules Committee

HCAW initiated SB 5828 to address the extremely low reimbursement rates for Medicaid Home Health. The low reimbursement rate is partially causing severe backups of Medicaid patients in hospitals around the state who are unable to send qualified home health patients' home in a timely manner due to a lack of access to our services.

The public hearing on February 13th for SB 5828 Medicaid Home Health went well! Only three of us testified, Greg Pang of Community Home Health and Hospice, Brent Korte Evergreen Health and I, but we had the WA State Hospital Association, Seattle Children's Hospital, U of W and Harborview, Virginia Mason, the OT, PT and Speech Therapy associations and more sign in to support the bill!! No opposition….but no fiscal note yet either! HCAW's bill, SB 5828 Medicaid Home Health Reimbursement passed the Senate Ways & Means committee unanimously! TVW Hearing on SB 5828 Regarding Medicaid Reimbursement: https://www.tvw.org/watch/?clientID=9375922947&eventID=2019021217&startStreamAt=4674&stopStreamAt=5041&autoStartStream=true

Here is what the bill does: Beginning January 1, 2020, the Medicaid home health reimbursement rate must be equal to the Medicare home health payment and must provide reimbursement for a social worker and telemedicine. HCA shall facilitate a stakeholder group with the Managed Care Organizations, the Health Care Authority, DSHS, and DOH to work collaboratively to redesign the medicaid payment methodology for home health services. The work group must consider quality metrics including reducing hospital readmissions.

The bill is currently in the Rules Committee waiting to be pulled to the floor of the Senate for a vote. I have contacted every member of the Rules committee with a "Rules Pull Request" for SB 5828 asking them to pull the bill to the floor for a vote. The bill must make it out of the Senate by March 13th or it is dead for the session. Bills do live for 2 years in a biennial legislature, so if it does not make it out of the Senate it is still alive for next year! I have been "working the doors" in the capitol while they are voting on bills and sent messages into the Senate Chambers specifically to Senator Annette Cleveland, Senator Ann Rivers, Senator Patty Kuderer and Senator Nguyen who are sponsors on our bill requesting that they pull our bill from Rules to the floor for a vote.

I will also be meeting with MaryAnne Lindeblad from the Health Care Authority and David Schumacher in the Governor's Office to discuss the bill. We need to keep them in the loop so if the bill does pass the legislature, it will get signed and not vetoed by the Governor!

Private Duty Nursing Budget Proviso

In the Governor's budget which was submitted in December 2018, a significant vender rate increase was included for Adult Private Duty Nursing for Medically Intensive Adults through a DSHS decision package. This was great news, but it did not include a rate increase for the Children's Medically Intensive program under the Health Care Authority and left out some of the adult PDN population. Having a different payment rate between children and adults causes problems within PDN agencies that serve both populations. I have been working closely with our PDN agencies to have rate parity between the adult and children's medically intensive programs. We have sponsors in both the House and Senate for a bipartisan budget proviso that would equalize the rates at the new level for the medically intensive program for all participants.

Palliative Care Roadmap" Budget Proviso

I have sponsors in both the House and the Senate to create a "Palliative Care Roadmap" similar to the "Dementia Roadmap" produced by the Dementia Collaborative (DSHS). Representative Steve Tharinger and Senator Barbara Bailey are the co-chairs of the Aging and Disability Committee are the sponsors! Patients who are diagnosed with a serious or life-threatening illness are often at a loss on how to navigate the health care system and what resources are available. I think the "Palliative Care Roadmap" booklet has a very good chance of getting into the state operating budget bill as a proviso!!!

2SHB 1087 Long-Term Care Trust Act : Bill Status: Passed House of Representatives and in Senate Health Care Committee awaiting a public hearing!
In-home care services can be used to support our patient's ability to stay in their homes longer before entering the state Medicaid system.

Brief Summary of Second Substitute Bill: Establishes the Long-Term Services and Supports Trust Program (Trust Program) to provide benefits for long-term services and supports to qualified individuals who need assistance with at least three activities of daily living. Establishes eligibility requirements for the Trust Program for persons who pay a premium of 0.58 percent of a person's wages for a specific amount of time

Department of Health Issues

Home Health Certificate of Need: HCAW will be requesting rulemaking for updating the home health certificate of need regulations. We need to update antiquated methodology and clarify CON requirements for home health. More to come!

Palliative Care-Rural Health Integration Advisory Team (PC-RHIAT): I am still participating in the advisory team for the Community Engagement Workgroup. They have just produced a new document on "There's No Place Like Home: Rural Home Health and Hospice Care in Washington State: A Discussion of Challenges and Solutions." I have been handing out copies of the new home health and hospice report to legislators and Governor policy staff. We are getting a very positive response!

HHHreportFINAL2-6-2019.pdf

Health Care Authority (HCA) Issues

Adult Palliative Care Rules: Not released yet…but HCA is planning on beginning stakeholder work on the rules soon. They have to work with CMS to amend the State Plan Amendment (SPA)

to get permission for billing. They did find additional billing codes that appear to work for home health and hospice providers. There will be no prior authorization required. More to come!

Public Policy Updates

Bree Collaborative Palliative Care Workgroup
I will have been attending this workgroup to provide policy updates and help craft a definition for palliative care and establish the scope of the work. This report has been a very valuable tool that the team is reviewing "Clinical Practice Guidelines for Palliative Care".

WA State Dementia Collaborative: I am still participating in the Health and Medical Subcommittee. I discussed the possibility of a Palliative Care Roadmap and potentially including a section on Dementia and Alzheimer's patients. I also requested that they get involved in the Health Care Authority rulemaking on Adult Palliative Care to see how they will be handling patients with Dementia or Alzheimer diagnosis. They will be printing more of the "Dementia Roadmap" booklets if anyone wants to order some more for your agency, please go to: www.dshs.wa.go/altsa/dementa-action-collaborative

HCAW Bill Status & Upcoming Hearings Report:

Prepared by Leslie Emerick 3-4-19

Upcoming Events

Health Care & Wellness (House) - HHR A, JLOB - 3/7 @ 8:30am

- SB 5032 - Public Hearing - Concerning medicare supplemental insurance policies. (Neutral/Medium)
- SB 5387 - Public Hearing - Concerning physician credentialing in telemedicine services. (Support/High)

High Priority Bills

Bill #	Abbrev. Title	Short Description	Status	Sponsor	Position
SHB 1049 (SB 5401)	Health care whistleblowers	Concerning health care provider and health care facility whistleblower protections.	H Rules R	Macri	Neutral
2SHB 1087 (SSB 5331)	Long-term services & support	Concerning long-term services and supports.	S Health & Long T	Jinkins	Support
HB 1109 (SB 5153)	Operating budget 2019-2021	Making 2019-2021 biennium operating appropriations.	H Approps	Ormsby	Concerns
EHB 1175	Health care decisions	Concerning authorization of health care decisions by an individual or designated person.	S Law & Justice	Kilduff	Support
SHB 1198	Health prv misconduct notice	Requiring health care providers sanctioned for sexual misconduct to notify patients.	H 2nd Reading	Caldier	Neutral
SHB 1352 (SB 5663)	Drug compounding	Compounding drugs.	H Rules R	Thai	Neutral
2SHB 1422 (SSB 5338)	Vulnerable adults	Concerning the protection of vulnerable adults.		Valdez	Support
SHB 1565 (SSB 5568)	Background check sharing	Concerning certain providers sharing background checks.	H 2nd Reading	Robinson	Neutral
SHB 1608 (SB 5542)	Patient care/health entities	Protecting patient care.	H Rules R	Macri	Concerns
SHB 1931 (SB 5912)	Health care work violence	Concerning workplace violence in health care settings.	H Rules R	Leavitt	Neutral
SB 5129 (HB 1343)	Revenue	Increasing revenues for the support of state government.	S Ways & Means	Rolfes	Oppose
SB 5153 (HB 1109)	Operating budget 2019-2021	Making 2019-2021 biennium operating appropriations.	S Ways & Means	Rolfes	Concerns
SB 5319	Medicaid reimbursement/PCP	Concerning the reimbursement rate primary care providers receive to participate in medicaid.	S Ways & Means	Rivers	Support

SSB 5338 (2SHB 1422)	Vulnerable adults	Concerning the protection of vulnerable adults.	S Rules 2	Darneille	Support
SSB 5344	Nursing fatigue	Concerning staffing committees and limiting the total number of hours nurses can work across all health care settings to 60 hours in a week.	S Rules 2	Cleveland	Concerns
SSB 5385	Telemedicine payment parity	Concerning telemedicine payment parity.	S 2nd Reading	Becker	Support
SSB 5386	Telemedicine training	Concerning training standards in providing telemedicine services.	S 2nd Reading	Becker	Support
SB 5387	Physician telemedicine cred.	Concerning physician credentialing in telemedicine services.	H HC/Wellness	Becker	Support
SSB 5523	Medicaid managed care perf.	Improving managed care organization performance in caring for medicaid clients.	S Rules 2	Braun	Neutral
SSB 5568 (SHB 1565)	Background check sharing	Concerning certain providers sharing background checks.	S Rules 2	Wilson	Concerns
SB 5828	Medicaid home health rate	Concerning medicaid home health reimbursement rate for medical ass clients.	S Rules 2	Cleveland	Support
SSB 5887	Prior authorization	Concerning health carrier requirements for prior authorization standards.	S Rules 2	Short	Support

Medium Priority Bills

Bill #	Abbrev. Title	Short Description	Status	Sponsor	Position
SHB 1099	Health network adequacy	Providing notice about network adequacy to consumers.	H 2nd Reading	Jinkins	Neutral
SHB 1135 (SSB 5163)	Wrongful injury or death	Concerning actions for wrongful injury or death.	H Rules R	Santos	Neutral
SHB 1155 (SSB 5190)	Health care employees	Concerning meal and rest breaks and mandatory overtime for certain health care employees.	H 2nd Reading	Riccelli	Neutral
2SHB 1331 (SSB 5380)	Opioid use disorder	Concerning opioid use disorder treatment, prevention, and related services.	H Rules R	Cody	Neutral
SHB 1399 (SSB 5449)	Paid family & medical leave	Concerning paid family and medical leave.	H Passed 3rd	Robinson	Neutral
3SHB 1498 (2SSB 5511)	Broadband service	Expanding affordable, resilient broadband service to enable economic development, public safety, health care, and education in Washington's communities.	H Rules R	Hudgins	Neutral
HB 1564 (SB 5569)	Nursing facilities/medicaid	Concerning the nursing facility medicaid payment system.	H Rules R	Macri	Neutral
2SHB 1575 (SSB 5623)	Collective bargaining/dues	Strengthening the rights of workers through collective bargaining by addressing authorizations and revocations, certifications, and the authority to deduct and accept union dues and fees.	H Rules R	Stonier	Neutral
2SHB 1593 (SSB 5516)	UW behavioral health campus	Establishing a behavioral health innovation and integration campus within	H Rules R	Chopp	Neutral

		the University of Washington school of medicine.			
HB 1726	Health care prof. students	Concerning services provided by health care professional students.	H 2nd Reading	Riccelli	Neutral
SHB 1748 (SSB 5734)	Hospital safety net assess.	Concerning the hospital safety net assessment.	H Rules R	Jinkins	Neutral
HB 1753	Health profession fees/rules	Requiring a statement of inquiry for rules affecting fees related to health professions.	H 2nd Reading	Riccelli	Support
HB 1902	Single bill/health services	Promoting consumer ease, administrative simplification, and cost efficiency by requiring a single bill for health services covered by a qualified health plan.	H Rules R	Cody	Neutral
SHB 2024	Medicaid incentive payments	Concerning deductions of incentive payments under the medicaid program established within 42 C.F.R. 438.6(b)(2) and Sec. 1115 medicaid demonstration project number 11-W-00304/0.	H Rules R	Robinson	Neutral
2SHB 2117 (SB 5973)	State tax structure	Providing a pathway to modernize and rebalance the Washington state tax structure so that it is equitable, adequate, stable, and transparent for the people of Washington state.	H Rules R	Frame	Neutral
SB 5032 (HB 1484)	Medicare supplement plans	Concerning medicare supplemental insurance policies.	H HC/Wellness	Cleveland	Neutral
SB 5054	Behav. health reciprocity	Increasing the behavioral health workforce by establishing a reciprocity program to increase the portability of behavioral health licenses and certifications.	S 2nd Reading	O'Ban	Neutral
SSB 5163 (SHB 1135)	Wrongful injury or death	Concerning actions for wrongful injury or death.	S 2nd Reading	Hasegawa	Neutral
SSB 5190 (SHB 1155)	Health care employees	Concerning meal and rest breaks and mandatory overtime for certain health care employees.	S Rules 2	Keiser	Neutral
SB 5233	Sick leave/collective barg.	Creating an alternative process for sick leave benefits for workers represented by collective bargaining agreements.	S 2nd Reading	Keiser	Neutral
2SSB 5236	Apprenticeships	Encouraging apprenticeships.	S Rules 2	Keiser	Neutral
SSB 5380 (2SHB 1331)	Opioid use disorder	Concerning opioid use disorder treatment, prevention, and related services.	S Rules 2	Cleveland	Neutral
2SSB 5432 (SHB 1393)	Behavioral health, integrate	Concerning fully implementing behavioral health integration for January 1, 2020, by removing behavioral health organizations from law; clarifying the roles and responsibilities among the health care authority, department of social and health services, and department of health, and the roles and responsibilities of behavioral health administrative services organizations and medicaid managed care organizations; and making technical	S Rules 2	Dhingra	Neutral

		corrections related to the behavioral health system.			
SSB 5449 (SHB 1399)	Paid family & medical leave	Concerning paid family and medical leave.	S Rules 2	Keiser	Neutral
SSB 5487	Personal caregiver access	Providing personal caregiver access in places of public resort, accommodation, assemblage, or amusement.	S Rules 2	Padden	Support
2SSB 5511 (3SHB 1498)	Broadband service	Expanding affordable, resilient broadband service to enable economic development, public safety, health care, and education in Washington's communities.	S Rules 2	Wellman	Neutral
SSB 5839	Personal care services pilot	Creating a pilot project to provide personal care services for homeless seniors and persons with disabilities.	S 2nd RdConsCal	Darneille	Neutral
SB 5872 (HB 1878)	Small rural hospital payment	Providing enhanced payment to low volume, small rural hospitals.	S Rules 2	Honeyford	Support
SSB 5963	State budget outlook	Concerning the state budget outlook.	S Rules 2	Rolfes	Neutral
SB 5973 (2SHB 2117)	State tax structure	Providing a pathway to modernize and rebalance the WA state tax structure so that it is equitable, adequate, stable, and transparent for the people of WA state.	S Ways & Means	Wellman	Neutral

Low Priority Bills

Bill #	Abbrev. Title	Short Description	Status	Sponsor	Position
SHB 1199 (SB 5754)	Health care/disability	Concerning health care for working individuals with disabilities.	H 2nd Reading	Cody	Neutral
HB 1349 (SB 5454)	Geriatric behavioral health	Clarifying the definition of a geriatric behavioral health worker for individuals with a bachelor's or master's degree in social work, behavioral health, or other related areas.	H Passed 3rd	Schmick	Neutral
2SHB 1394 (2SSB 5431)	Behavioral health facilities	Concerning community facilities needed to ensure a continuum of care for behavioral health patients.	H Rules R	Schmick	Neutral
SSB 5403 (HB 1423)	Adult family home egress	Concerning safe egress from adult family homes.	S 2nd Reading	Bailey	Neutral
2SSB 5431 (2SHB 1394)	Behavioral health facilities	Concerning community facilities needed to ensure a continuum of care for behavioral health patients.	S Rules 2	Frockt	Neutral
SSB 5623 (2SHB 1575)	Collective bargaining/dues	Strengthening the rights of workers through collective bargaining by addressing authorizations and revocations, certifications, and the authority to deduct and accept union dues and fees.	S 2nd Reading	Van De Wege	Neutral
2SSB 5672	Adult fam. home spec. servs	Concerning adult family home specialty services.	S Rules 2	Cleveland	Neutral

SHB 1529	Peer counselors/agency affil	Removing barriers for agency affiliated counselors practicing as peer counselors.	H Passed 3rd	Davis	Neutral